

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hull

Single-Family Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	6	- 25.0%	142	120	- 15.5%
Closed Sales	7	10	+ 42.9%	138	117	- 15.2%
Median Sales Price*	\$278,000	\$525,000	+ 88.8%	\$385,000	\$420,500	+ 9.2%
Inventory of Homes for Sale	46	24	- 47.8%	--	--	--
Months Supply of Inventory	3.7	2.2	- 40.5%	--	--	--
Cumulative Days on Market Until Sale	173	71	- 59.0%	90	64	- 28.9%
Percent of Original List Price Received*	90.8%	95.5%	+ 5.2%	94.1%	95.9%	+ 1.9%
New Listings	10	6	- 40.0%	221	184	- 16.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	4	6	+ 50.0%	52	53	+ 1.9%
Closed Sales	5	5	0.0%	55	48	- 12.7%
Median Sales Price*	\$234,000	\$299,900	+ 28.2%	\$299,000	\$332,600	+ 11.2%
Inventory of Homes for Sale	14	18	+ 28.6%	--	--	--
Months Supply of Inventory	2.8	4.3	+ 53.6%	--	--	--
Cumulative Days on Market Until Sale	96	88	- 8.3%	121	81	- 33.1%
Percent of Original List Price Received*	96.3%	95.5%	- 0.8%	96.5%	94.2%	- 2.4%
New Listings	4	8	+ 100.0%	80	88	+ 10.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

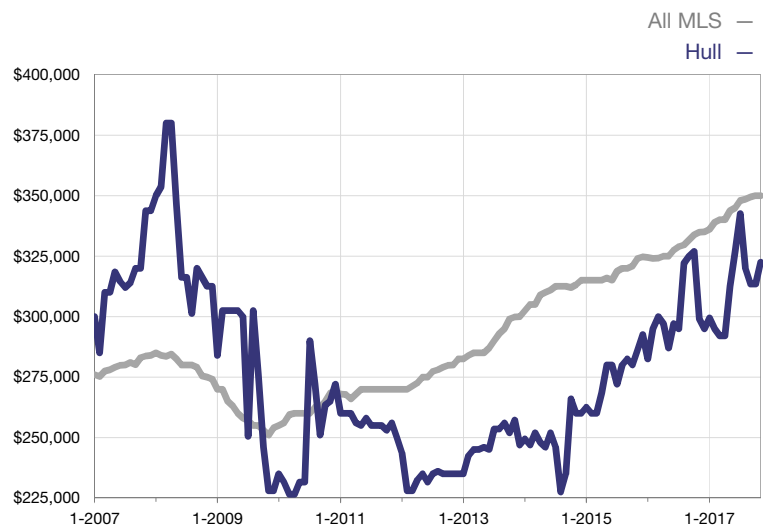
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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