Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

Lincoln

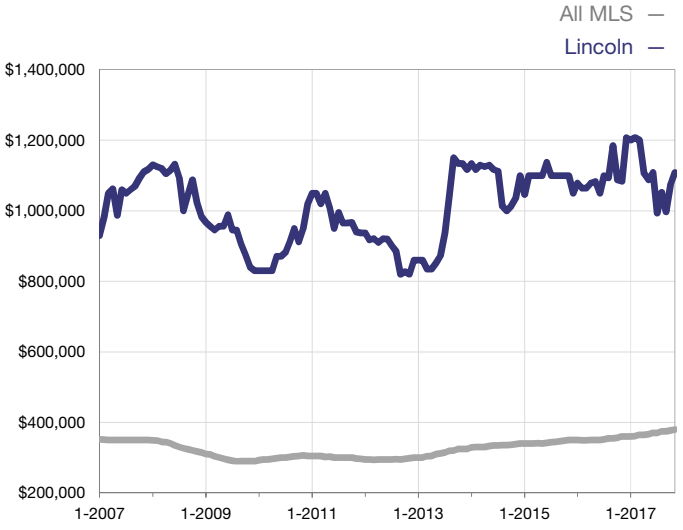
Single-Family Properties	November			Year to Date		
Key Metrics	**2016**	**2017**	**+ / –**	**2016**	**2017**	**+ / –**
Pending Sales	3	**3**	0.0%	53	**41**	- 22.6%
Closed Sales	2	**5**	+ 150.0%	50	**40**	- 20.0%
Median Sales Price*	$685,000	**$1,230,000**	+ 79.6%	$1,093,500	**$1,072,500**	- 1.9%
Inventory of Homes for Sale	20	**24**	+ 20.0%	--	--	--
Months Supply of Inventory	4.4	**6.3**	+ 43.2%	--	--	--
Cumulative Days on Market Until Sale	54	**109**	+ 101.9%	104	**127**	+ 22.1%
Percent of Original List Price Received*	94.8%	**92.8%**	- 2.1%	94.2%	**92.6%**	- 1.7%
New Listings	2	**3**	+ 50.0%	75	**67**	- 10.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	November			Year to Date		
Key Metrics	**2016**	**2017**	**+ / –**	**2016**	**2017**	**+ / –**
Pending Sales	2	**1**	- 50.0%	15	**18**	+ 20.0%
Closed Sales	1	**1**	0.0%	17	**18**	+ 5.9%
Median Sales Price*	$399,000	**$554,000**	+ 38.8%	$500,000	**$461,000**	- 7.8%
Inventory of Homes for Sale	3	**2**	- 33.3%	--	--	--
Months Supply of Inventory	1.7	**0.9**	- 47.1%	--	--	--
Cumulative Days on Market Until Sale	22	**18**	- 18.2%	72	**64**	- 11.1%
Percent of Original List Price Received*	108.1%	**99.1%**	- 8.3%	100.2%	**99.2%**	- 1.0%
New Listings	1	**1**	0.0%	19	**20**	+ 5.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

MASSACHUSETTS ASSOCIATION OF REALTORS®

REALTOR®

All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.