

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Rehoboth

Single-Family Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	15	+ 87.5%	113	119	+ 5.3%
Closed Sales	11	16	+ 45.5%	106	109	+ 2.8%
Median Sales Price*	\$382,500	\$442,825	+ 15.8%	\$383,200	\$409,000	+ 6.7%
Inventory of Homes for Sale	66	66	0.0%	--	--	--
Months Supply of Inventory	7.1	6.7	- 5.6%	--	--	--
Cumulative Days on Market Until Sale	95	111	+ 16.8%	120	83	- 30.8%
Percent of Original List Price Received*	98.0%	94.1%	- 4.0%	95.5%	96.8%	+ 1.4%
New Listings	10	17	+ 70.0%	181	194	+ 7.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

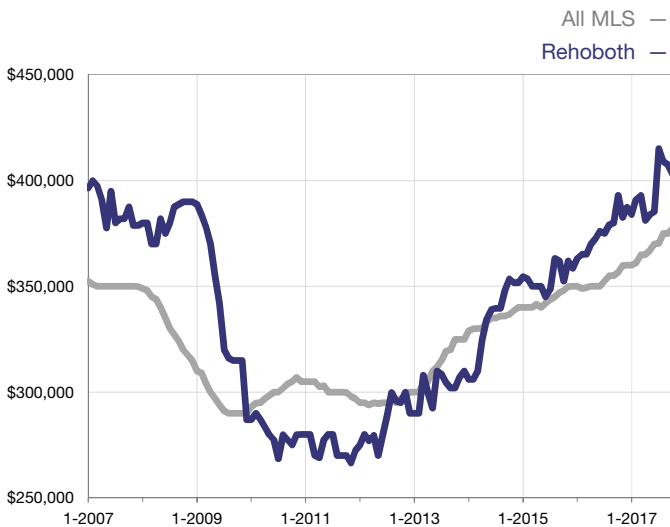
Condominium Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	4	6	+ 50.0%
Closed Sales	0	0	--	4	5	+ 25.0%
Median Sales Price*	\$0	\$0	--	\$312,200	\$395,000	+ 26.5%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	109	38	- 65.1%
Percent of Original List Price Received*	0.0%	0.0%	--	97.9%	96.2%	- 1.7%
New Listings	1	0	- 100.0%	4	7	+ 75.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

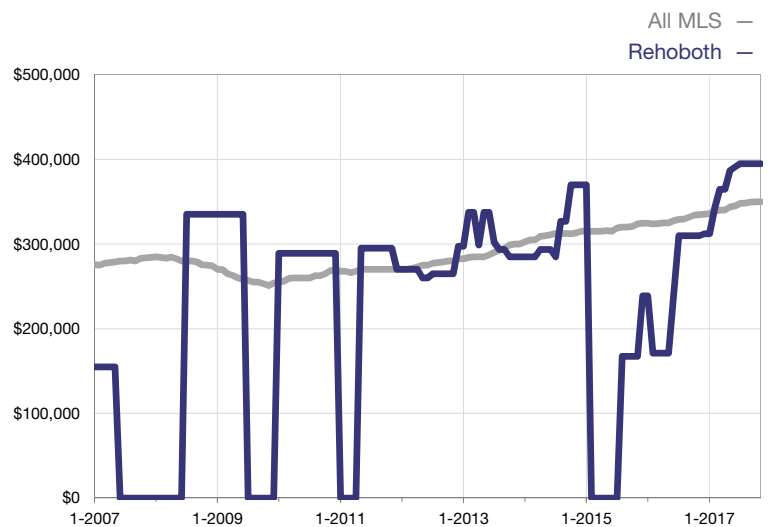
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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