

# Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Shirley

### Single-Family Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	8	5	- 37.5%	76	68	- 10.5%
Closed Sales	13	5	- 61.5%	78	67	- 14.1%
Median Sales Price*	\$224,000	<b>\$415,000</b>	+ 85.3%	\$323,500	<b>\$383,900</b>	+ 18.7%
Inventory of Homes for Sale	16	15	- 6.3%	--	--	--
Months Supply of Inventory	2.2	2.5	+ 13.6%	--	--	--
Cumulative Days on Market Until Sale	103	39	- 62.1%	99	82	- 17.2%
Percent of Original List Price Received*	91.4%	115.4%	+ 26.3%	95.7%	98.4%	+ 2.8%
New Listings	5	7	+ 40.0%	89	89	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

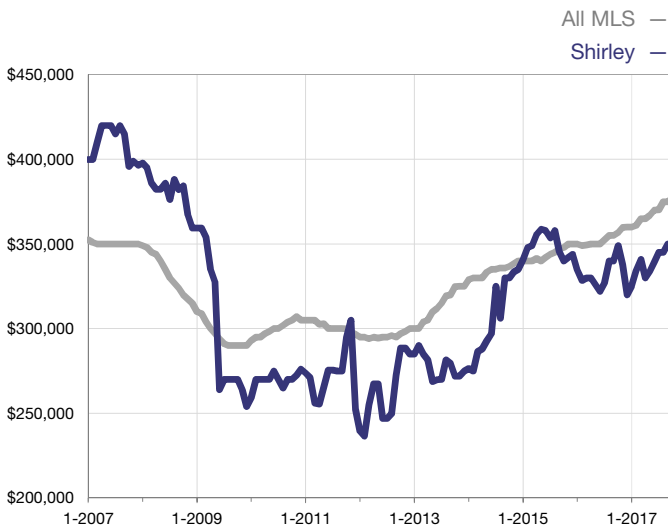
### Condominium Properties

Key Metrics	November			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	0	- 100.0%	14	6	- 57.1%
Closed Sales	1	1	0.0%	13	8	- 38.5%
Median Sales Price*	\$242,500	<b>\$183,750</b>	- 24.2%	\$212,500	<b>\$142,975</b>	- 32.7%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	2.3	1.3	- 43.5%	--	--	--
Cumulative Days on Market Until Sale	13	51	+ 292.3%	94	110	+ 17.0%
Percent of Original List Price Received*	97.4%	97.2%	- 0.2%	98.8%	94.5%	- 4.4%
New Listings	1	0	- 100.0%	18	10	- 44.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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