

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Sutton

Single-Family Properties

	November			Year to Date		
Key Metrics	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	3	7	+ 133.3%	97	102	+ 5.2%
Closed Sales	1	9	+ 800.0%	101	93	- 7.9%
Median Sales Price*	\$232,900	\$294,900	+ 26.6%	\$355,000	\$370,000	+ 4.2%
Inventory of Homes for Sale	29	26	- 10.3%	--	--	--
Months Supply of Inventory	3.3	3.3	0.0%	--	--	--
Cumulative Days on Market Until Sale	78	37	- 52.6%	95	59	- 37.9%
Percent of Original List Price Received*	98.7%	97.3%	- 1.4%	97.4%	96.8%	- 0.6%
New Listings	8	5	- 37.5%	133	143	+ 7.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

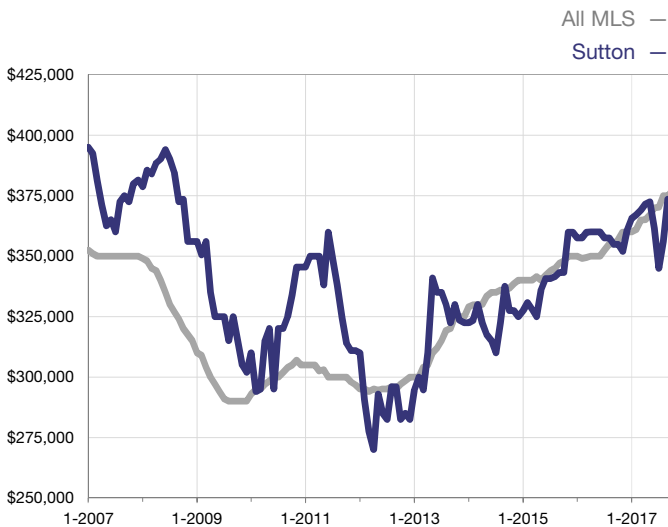
Condominium Properties

	November			Year to Date		
Key Metrics	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	1	--	15	20	+ 33.3%
Closed Sales	2	4	+ 100.0%	15	17	+ 13.3%
Median Sales Price*	\$489,950	\$304,900	- 37.8%	\$263,502	\$552,249	+ 109.6%
Inventory of Homes for Sale	1	4	+ 300.0%	--	--	--
Months Supply of Inventory	0.6	1.8	+ 200.0%	--	--	--
Cumulative Days on Market Until Sale	276	115	- 58.3%	113	77	- 31.9%
Percent of Original List Price Received*	91.2%	100.2%	+ 9.9%	95.4%	101.4%	+ 6.3%
New Listings	0	1	--	19	25	+ 31.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

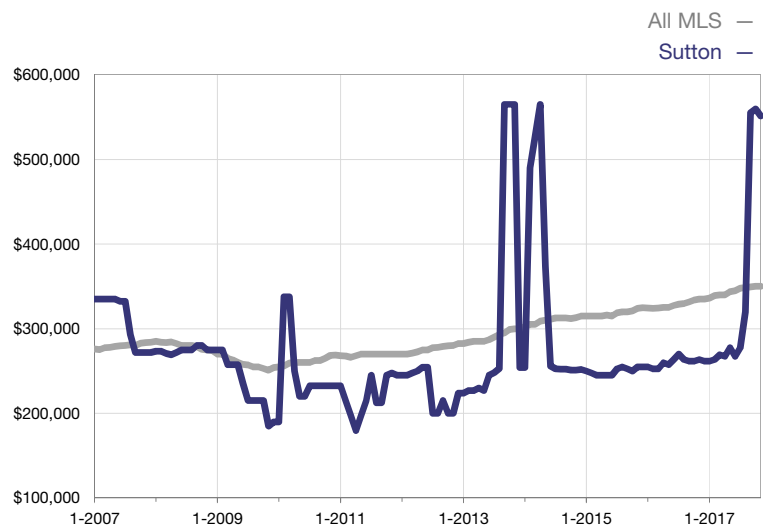
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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