

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Granby

Single-Family Properties

Key Metrics	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	4	7	+ 75.0%	62	67	+ 8.1%
Closed Sales	4	5	+ 25.0%	54	64	+ 18.5%
Median Sales Price*	\$224,000	\$217,500	- 2.9%	\$235,000	\$267,500	+ 13.8%
Inventory of Homes for Sale	27	24	- 11.1%	--	--	--
Months Supply of Inventory	5.5	4.5	- 18.2%	--	--	--
Cumulative Days on Market Until Sale	73	105	+ 43.8%	110	102	- 7.3%
Percent of Original List Price Received*	94.4%	87.3%	- 7.5%	94.8%	93.4%	- 1.5%
New Listings	4	2	- 50.0%	84	92	+ 9.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

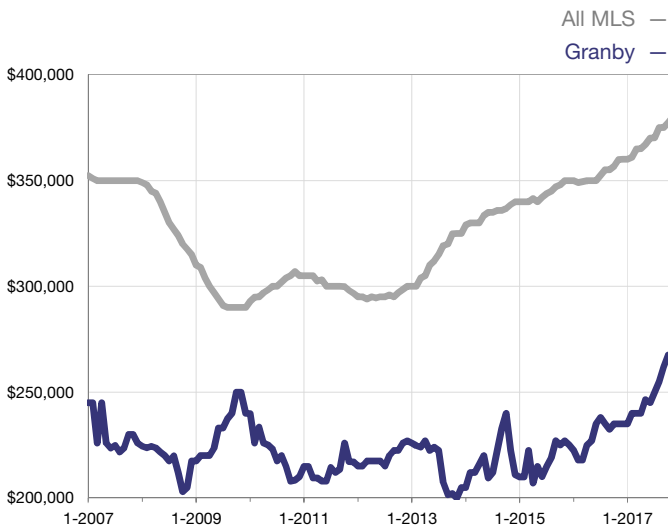
Condominium Properties

Key Metrics	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	0	0	--	3	9	+ 200.0%
Closed Sales	0	1	--	4	8	+ 100.0%
Median Sales Price*	\$0	\$145,000	--	\$135,700	\$137,500	+ 1.3%
Inventory of Homes for Sale	0	3	--	--	--	--
Months Supply of Inventory	0.0	2.3	--	--	--	--
Cumulative Days on Market Until Sale	0	38	--	169	63	- 62.7%
Percent of Original List Price Received*	0.0%	100.1%	--	96.8%	95.0%	- 1.9%
New Listings	0	3	--	4	13	+ 225.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

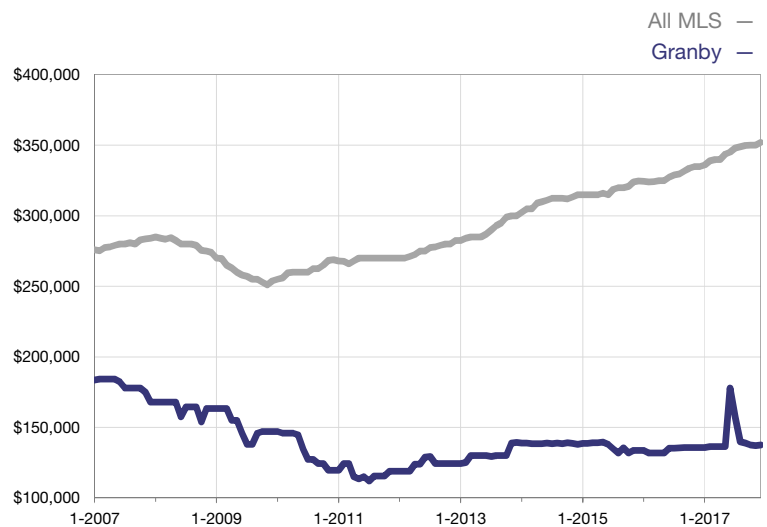
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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