

Local Market Update – December 2017

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Whitman

Single-Family Properties

Key Metrics	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	4	9	+ 125.0%	155	165	+ 6.5%
Closed Sales	12	15	+ 25.0%	160	156	- 2.5%
Median Sales Price*	\$293,000	\$315,000	+ 7.5%	\$324,500	\$331,450	+ 2.1%
Inventory of Homes for Sale	23	18	- 21.7%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--
Cumulative Days on Market Until Sale	57	36	- 36.8%	75	36	- 52.0%
Percent of Original List Price Received*	95.3%	98.1%	+ 2.9%	97.0%	99.3%	+ 2.4%
New Listings	7	6	- 14.3%	176	202	+ 14.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

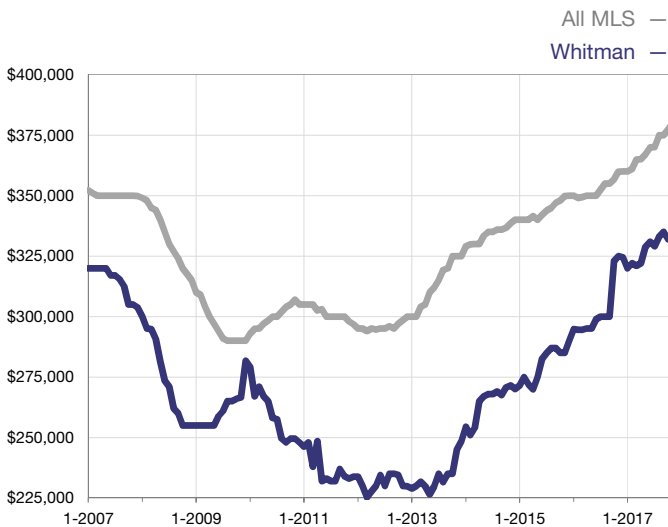
Condominium Properties

Key Metrics	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
Pending Sales	1	1	0.0%	26	49	+ 88.5%
Closed Sales	2	5	+ 150.0%	22	39	+ 77.3%
Median Sales Price*	\$278,950	\$295,600	+ 6.0%	\$234,450	\$274,900	+ 17.3%
Inventory of Homes for Sale	9	5	- 44.4%	--	--	--
Months Supply of Inventory	4.5	1.5	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	36	24	- 33.3%	40	48	+ 20.0%
Percent of Original List Price Received*	94.7%	105.3%	+ 11.2%	98.7%	100.5%	+ 1.8%
New Listings	3	1	- 66.7%	40	51	+ 27.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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