

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	12	+ 71.4%	48	60	+ 25.0%
Closed Sales	10	14	+ 40.0%	49	42	- 14.3%
Median Sales Price*	\$521,000	\$452,000	- 13.2%	\$450,000	\$465,500	+ 3.4%
Inventory of Homes for Sale	22	19	- 13.6%	--	--	--
Months Supply of Inventory	2.8	2.7	- 3.6%	--	--	--
Cumulative Days on Market Until Sale	49	38	- 22.4%	65	42	- 35.4%
Percent of Original List Price Received*	101.1%	104.0%	+ 2.9%	98.0%	99.8%	+ 1.8%
New Listings	13	15	+ 15.4%	70	76	+ 8.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

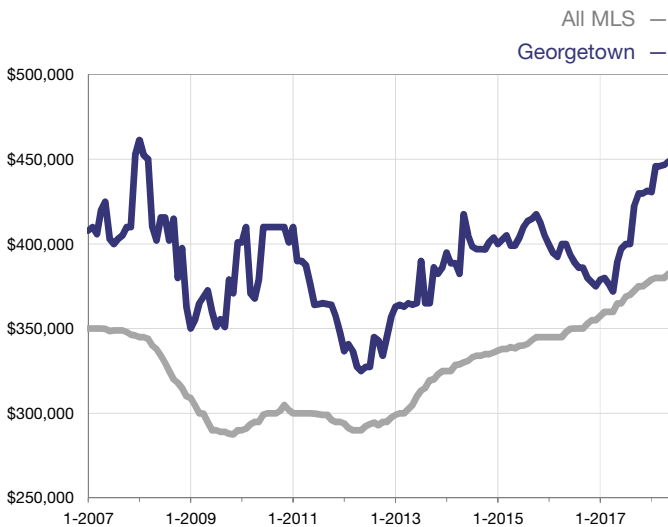
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	0	- 100.0%	10	5	- 50.0%
Closed Sales	0	0	--	6	6	0.0%
Median Sales Price*	\$0	\$0	--	\$480,950	\$262,000	- 45.5%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	52	77	+ 48.1%
Percent of Original List Price Received*	0.0%	0.0%	--	99.5%	100.6%	+ 1.1%
New Listings	3	0	- 100.0%	11	7	- 36.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

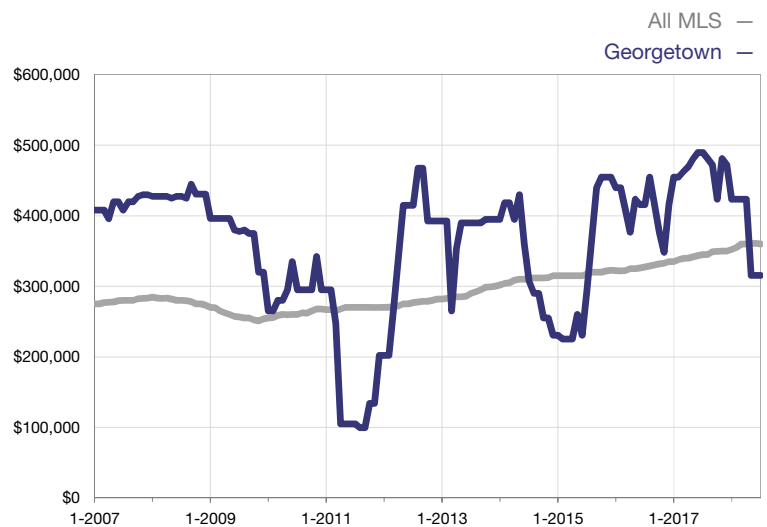
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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