

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holbrook

Single-Family Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	8	12	+ 50.0%	91	97	+ 6.6%
Closed Sales	19	11	- 42.1%	88	85	- 3.4%
Median Sales Price*	\$315,000	\$350,000	+ 11.1%	\$316,500	\$330,000	+ 4.3%
Inventory of Homes for Sale	18	14	- 22.2%	--	--	--
Months Supply of Inventory	1.4	1.1	- 21.4%	--	--	--
Cumulative Days on Market Until Sale	28	42	+ 50.0%	43	39	- 9.3%
Percent of Original List Price Received*	100.7%	101.1%	+ 0.4%	99.2%	100.8%	+ 1.6%
New Listings	15	11	- 26.7%	100	110	+ 10.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

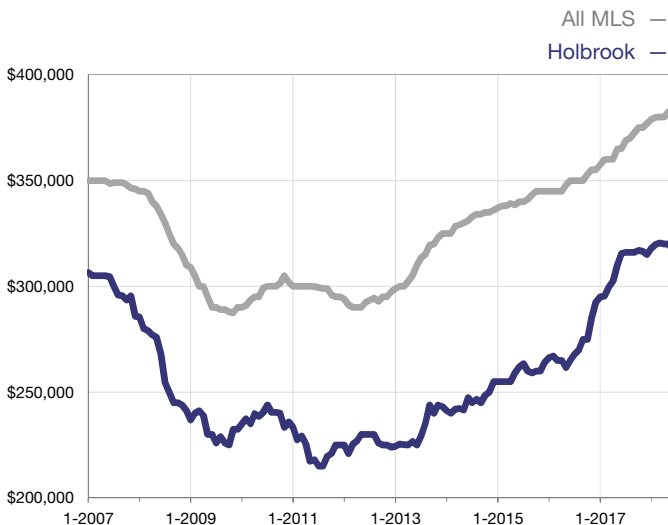
Condominium Properties

Key Metrics	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	1	0	- 100.0%	5	0	- 100.0%
Closed Sales	1	0	- 100.0%	4	0	- 100.0%
Median Sales Price*	\$205,000	\$0	- 100.0%	\$205,000	\$0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	31	0	- 100.0%	19	0	- 100.0%
Percent of Original List Price Received*	102.6%	0.0%	- 100.0%	101.9%	0.0%	- 100.0%
New Listings	1	1	0.0%	5	1	- 80.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

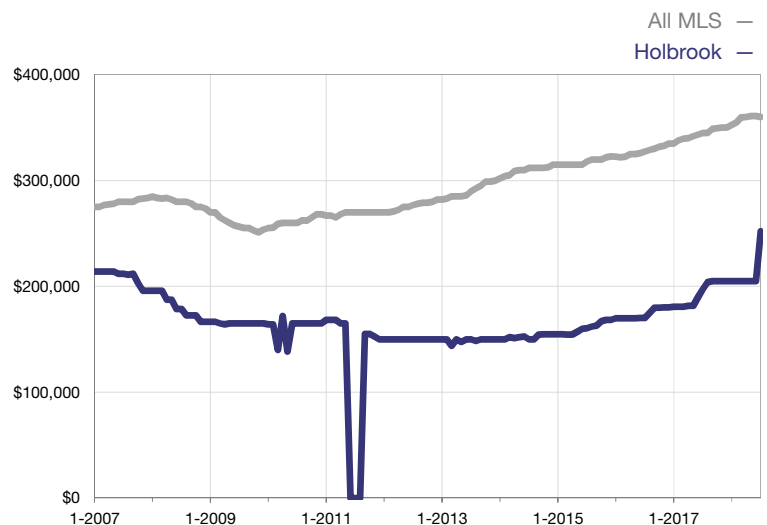
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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