

# Local Market Update – August 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Brewster

### Single-Family Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	10	24	+ 140.0%	106	147	+ 38.7%
Closed Sales	12	14	+ 16.7%	114	127	+ 11.4%
Median Sales Price*	\$430,250	\$560,000	+ 30.2%	\$429,500	\$459,250	+ 6.9%
Inventory of Homes for Sale	89	93	+ 4.5%	--	--	--
Months Supply of Inventory	6.1	5.6	- 8.2%	--	--	--
Cumulative Days on Market Until Sale	72	58	- 19.4%	134	100	- 25.4%
Percent of Original List Price Received*	96.4%	95.9%	- 0.5%	94.0%	95.2%	+ 1.3%
New Listings	26	30	+ 15.4%	159	222	+ 39.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

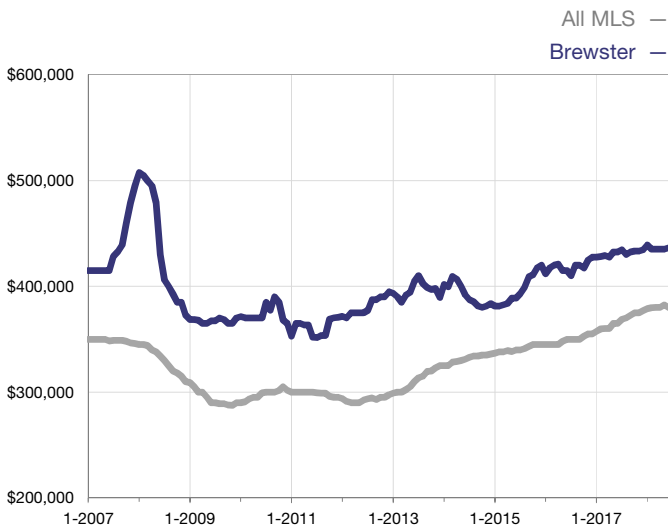
### Condominium Properties

Key Metrics	August			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	14	6	- 57.1%	63	57	- 9.5%
Closed Sales	10	9	- 10.0%	49	54	+ 10.2%
Median Sales Price*	\$284,875	\$270,000	- 5.2%	\$219,000	\$271,500	+ 24.0%
Inventory of Homes for Sale	16	16	0.0%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	62	64	+ 3.2%	80	77	- 3.8%
Percent of Original List Price Received*	95.6%	97.1%	+ 1.6%	95.0%	96.8%	+ 1.9%
New Listings	13	12	- 7.7%	67	63	- 6.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

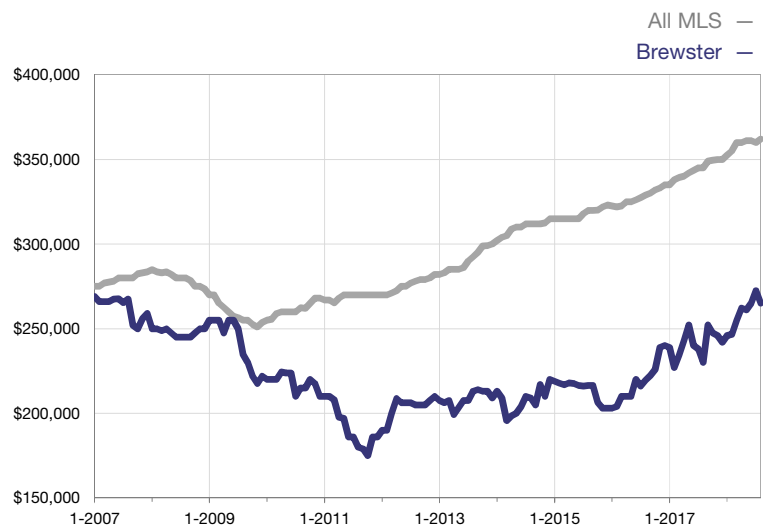
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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