

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hadley

Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	2	3	+ 50.0%	29	45	+ 55.2%
Closed Sales	5	7	+ 40.0%	28	44	+ 57.1%
Median Sales Price*	\$312,000	\$370,000	+ 18.6%	\$314,750	\$372,350	+ 18.3%
Inventory of Homes for Sale	22	21	- 4.5%	--	--	--
Months Supply of Inventory	5.5	4.7	- 14.5%	--	--	--
Cumulative Days on Market Until Sale	63	164	+ 160.3%	73	82	+ 12.3%
Percent of Original List Price Received*	92.7%	88.8%	- 4.2%	94.7%	95.5%	+ 0.8%
New Listings	5	8	+ 60.0%	58	56	- 3.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

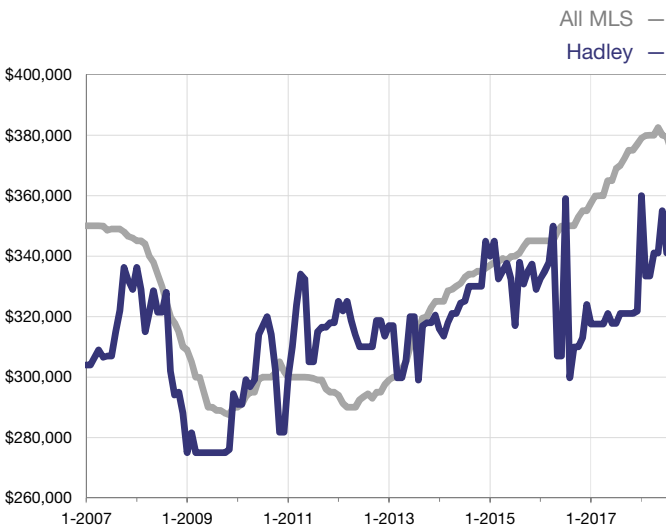
Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

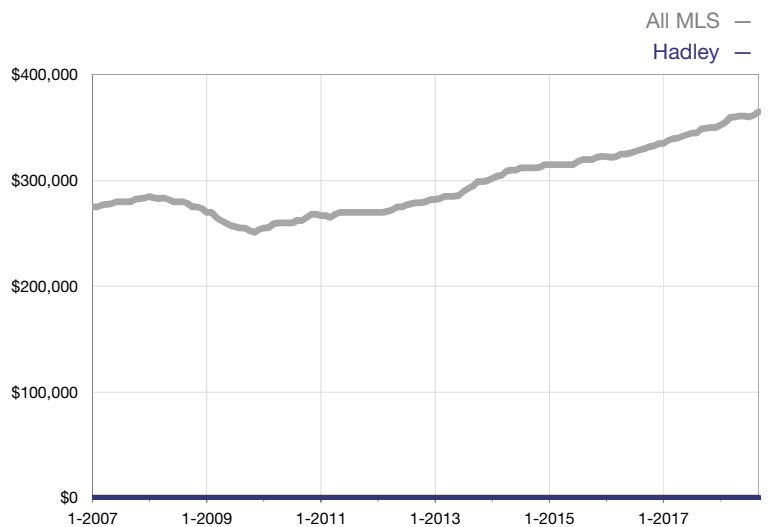
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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