

# Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Roxbury

### Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	20	25	+ 25.0%	170	157	- 7.6%
Closed Sales	16	7	- 56.3%	157	147	- 6.4%
Median Sales Price*	\$545,000	<b>\$680,000</b>	+ 24.8%	\$580,000	<b>\$620,000</b>	+ 6.9%
Inventory of Homes for Sale	26	26	0.0%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--
Cumulative Days on Market Until Sale	50	35	- 30.0%	36	36	0.0%
Percent of Original List Price Received*	98.7%	100.7%	+ 2.0%	101.5%	100.3%	- 1.2%
New Listings	23	42	+ 82.6%	208	195	- 6.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

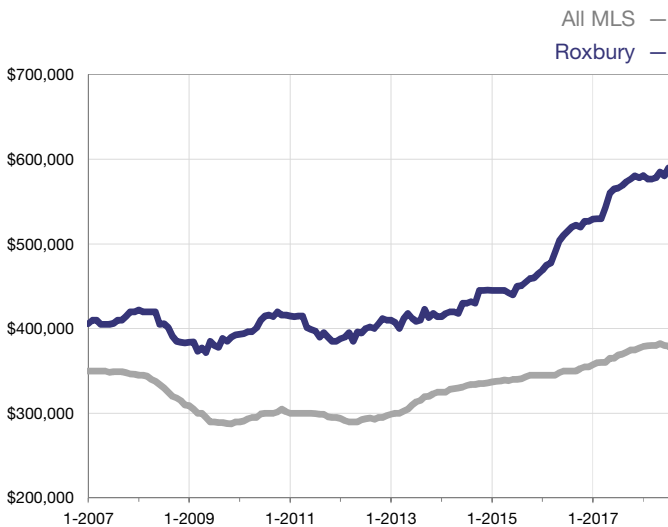
### Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	5	4	- 20.0%	65	59	- 9.2%
Closed Sales	9	8	- 11.1%	64	54	- 15.6%
Median Sales Price*	\$329,000	<b>\$426,500</b>	+ 29.6%	\$378,000	<b>\$412,500</b>	+ 9.1%
Inventory of Homes for Sale	8	14	+ 75.0%	--	--	--
Months Supply of Inventory	1.2	2.2	+ 83.3%	--	--	--
Cumulative Days on Market Until Sale	16	17	+ 6.3%	27	23	- 14.8%
Percent of Original List Price Received*	103.8%	101.3%	- 2.4%	102.2%	101.4%	- 0.8%
New Listings	8	12	+ 50.0%	76	85	+ 11.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

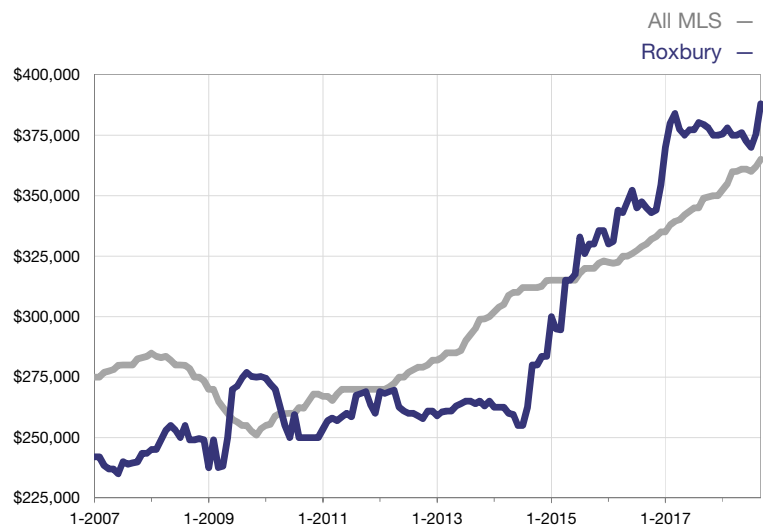
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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