

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Royalston

Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	3	0.0%	14	20	+ 42.9%
Closed Sales	1	1	0.0%	11	19	+ 72.7%
Median Sales Price*	\$245,000	\$195,000	- 20.4%	\$182,000	\$239,000	+ 31.3%
Inventory of Homes for Sale	19	11	- 42.1%	--	--	--
Months Supply of Inventory	12.7	4.1	- 67.7%	--	--	--
Cumulative Days on Market Until Sale	483	28	- 94.2%	112	144	+ 28.6%
Percent of Original List Price Received*	91.1%	86.7%	- 4.8%	96.3%	89.7%	- 6.9%
New Listings	4	5	+ 25.0%	29	24	- 17.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

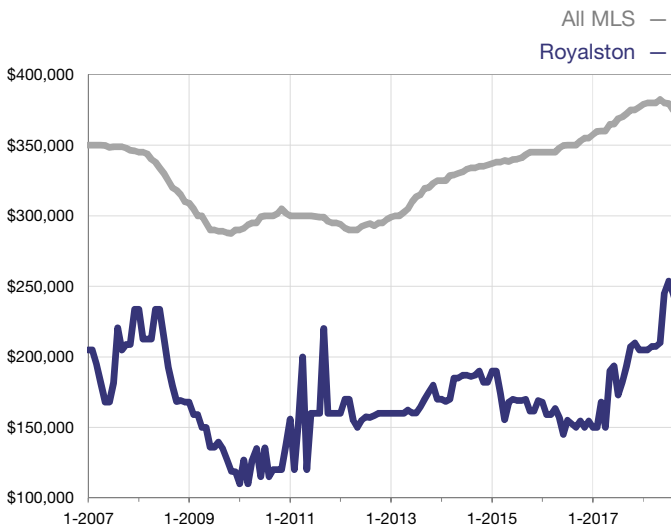
Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

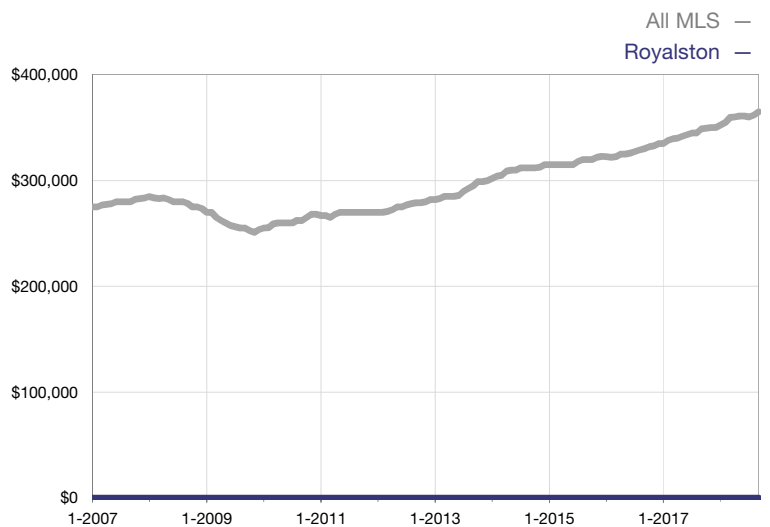
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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