

Local Market Update – September 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Southampton

Single-Family Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	6	4	- 33.3%	47	61	+ 29.8%
Closed Sales	10	10	0.0%	44	59	+ 34.1%
Median Sales Price*	\$289,950	\$357,500	+ 23.3%	\$319,500	\$346,000	+ 8.3%
Inventory of Homes for Sale	24	25	+ 4.2%	--	--	--
Months Supply of Inventory	5.2	4.0	- 23.1%	--	--	--
Cumulative Days on Market Until Sale	73	150	+ 105.5%	99	93	- 6.1%
Percent of Original List Price Received*	90.2%	87.8%	- 2.7%	92.9%	94.4%	+ 1.6%
New Listings	11	7	- 36.4%	74	81	+ 9.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

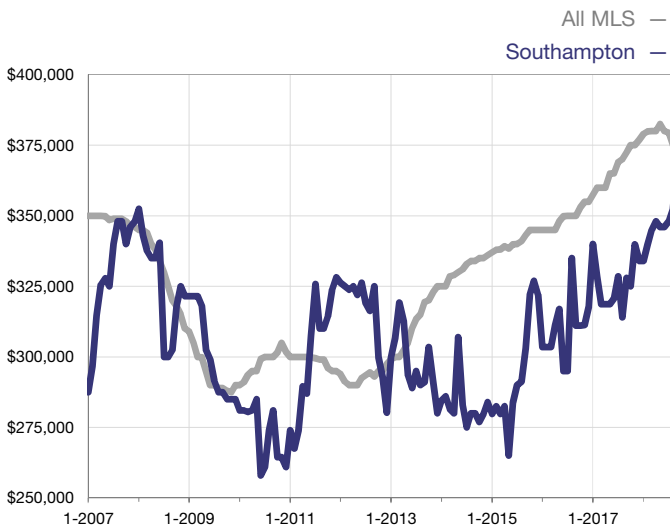
Condominium Properties

Key Metrics	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	0	1	--	2	2	0.0%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Median Sales Price*	\$123,900	\$0	- 100.0%	\$173,200	\$268,050	+ 54.8%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	7	0	- 100.0%	11	22	+ 100.0%
Percent of Original List Price Received*	100.7%	0.0%	- 100.0%	96.1%	101.2%	+ 5.3%
New Listings	0	1	--	2	2	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

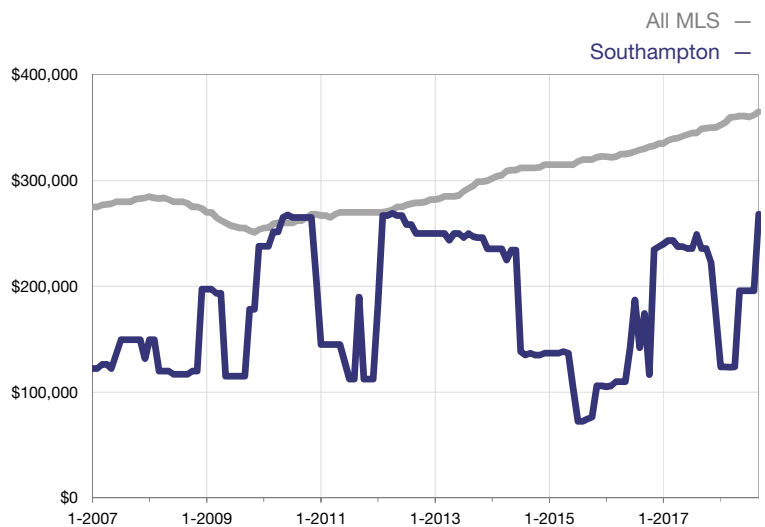
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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