

# Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Walpole

### Single-Family Properties

Key Metrics	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	7	13	+ 85.7%	250	261	+ 4.4%
Closed Sales	18	20	+ 11.1%	265	252	- 4.9%
Median Sales Price*	\$494,000	<b>\$615,000</b>	+ 24.5%	\$495,000	<b>\$545,000</b>	+ 10.1%
Inventory of Homes for Sale	30	27	- 10.0%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--
Cumulative Days on Market Until Sale	62	99	+ 59.7%	45	45	0.0%
Percent of Original List Price Received*	95.3%	<b>94.3%</b>	- 1.0%	98.2%	<b>98.9%</b>	+ 0.7%
New Listings	5	9	+ 80.0%	296	322	+ 8.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

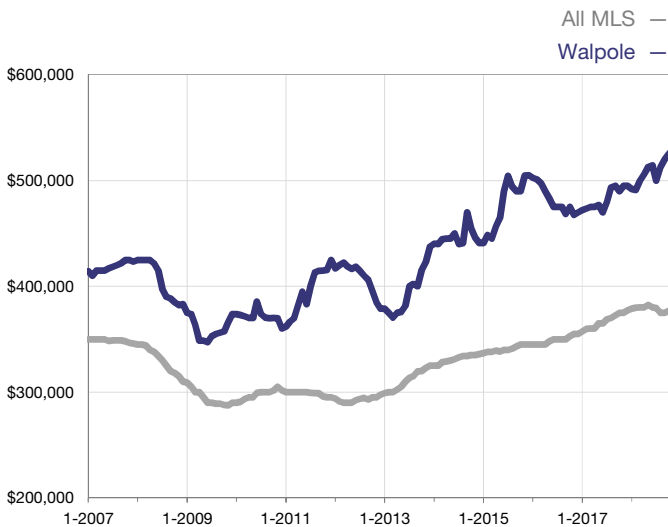
### Condominium Properties

Key Metrics	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Pending Sales	3	5	+ 66.7%	86	67	- 22.1%
Closed Sales	2	9	+ 350.0%	62	80	+ 29.0%
Median Sales Price*	\$455,450	<b>\$551,900</b>	+ 21.2%	\$340,000	<b>\$401,450</b>	+ 18.1%
Inventory of Homes for Sale	9	0	- 100.0%	--	--	--
Months Supply of Inventory	1.7	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	50	22	- 56.0%	47	50	+ 6.4%
Percent of Original List Price Received*	95.8%	<b>102.7%</b>	+ 7.2%	99.1%	<b>101.6%</b>	+ 2.5%
New Listings	3	1	- 66.7%	90	69	- 23.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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