

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Auburn

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	24	23	- 4.2%	143	134	- 6.3%
Closed Sales	24	17	- 29.2%	125	119	- 4.8%
Median Sales Price*	\$257,000	\$317,000	+ 23.3%	\$264,450	\$277,000	+ 4.7%
Inventory of Homes for Sale	51	30	- 41.2%	--	--	--
Months Supply of Inventory	2.9	1.5	- 48.3%	--	--	--
Cumulative Days on Market Until Sale	32	42	+ 31.3%	52	50	- 3.8%
Percent of Original List Price Received*	100.6%	100.2%	- 0.4%	98.5%	98.6%	+ 0.1%
New Listings	30	27	- 10.0%	186	149	- 19.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

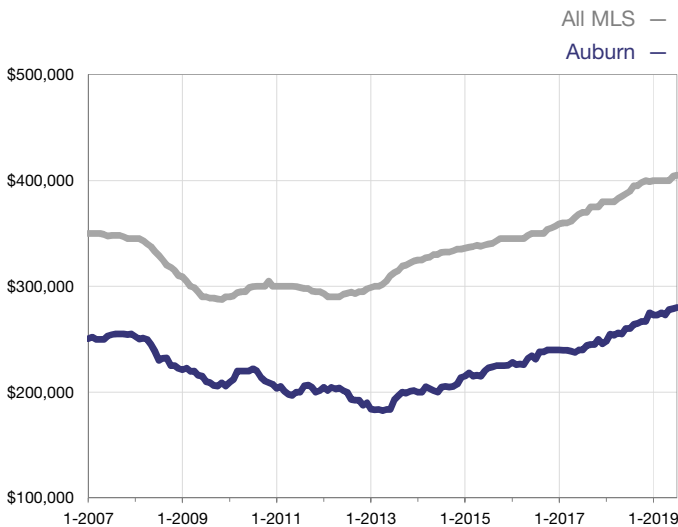
### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	3	+ 50.0%	18	22	+ 22.2%
Closed Sales	0	1	--	19	12	- 36.8%
Median Sales Price*	\$0	\$245,000	--	\$215,000	\$240,000	+ 11.6%
Inventory of Homes for Sale	9	7	- 22.2%	--	--	--
Months Supply of Inventory	3.1	3.1	0.0%	--	--	--
Cumulative Days on Market Until Sale	0	21	--	70	142	+ 102.9%
Percent of Original List Price Received*	0.0%	102.1%	--	99.1%	99.9%	+ 0.8%
New Listings	3	2	- 33.3%	25	20	- 20.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

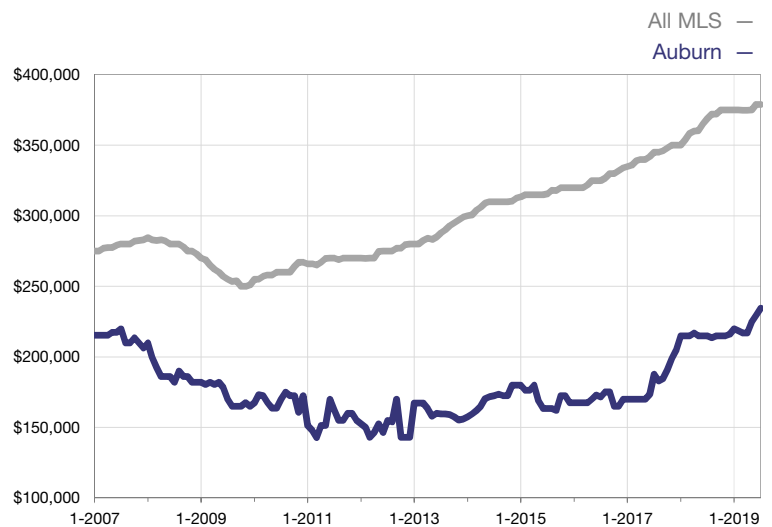
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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