

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Barnstable

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	28	45	+ 60.7%	159	262	+ 64.8%
Closed Sales	21	27	+ 28.6%	142	223	+ 57.0%
Median Sales Price*	\$381,000	\$433,400	+ 13.8%	\$406,000	\$415,000	+ 2.2%
Inventory of Homes for Sale	224	220	- 1.8%	--	--	--
Months Supply of Inventory	10.1	7.5	- 25.7%	--	--	--
Cumulative Days on Market Until Sale	56	93	+ 66.1%	105	96	- 8.6%
Percent of Original List Price Received*	98.2%	96.5%	- 1.7%	94.2%	94.1%	- 0.1%
New Listings	62	47	- 24.2%	303	412	+ 36.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

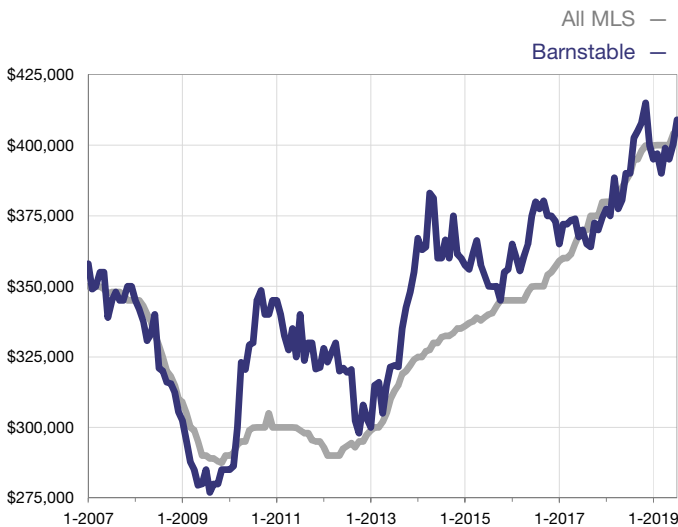
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	3	0.0%	17	24	+ 41.2%
Closed Sales	4	5	+ 25.0%	14	21	+ 50.0%
Median Sales Price*	\$387,000	\$170,000	- 56.1%	\$214,408	\$197,500	- 7.9%
Inventory of Homes for Sale	19	12	- 36.8%	--	--	--
Months Supply of Inventory	8.0	3.1	- 61.3%	--	--	--
Cumulative Days on Market Until Sale	28	45	+ 60.7%	80	87	+ 8.7%
Percent of Original List Price Received*	95.8%	98.2%	+ 2.5%	93.1%	96.1%	+ 3.2%
New Listings	0	5	--	36	35	- 2.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

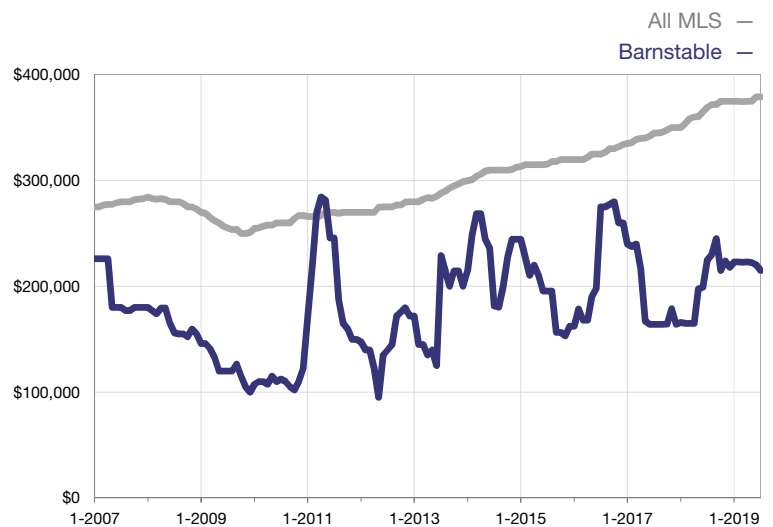
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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