

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Brookline

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	9	11	+ 22.2%	101	84	- 16.8%
Closed Sales	19	21	+ 10.5%	85	78	- 8.2%
Median Sales Price*	\$1,350,000	\$2,137,500	+ 58.3%	\$1,720,000	\$2,047,500	+ 19.0%
Inventory of Homes for Sale	33	39	+ 18.2%	--	--	--
Months Supply of Inventory	2.9	3.4	+ 17.2%	--	--	--
Cumulative Days on Market Until Sale	25	62	+ 148.0%	53	54	+ 1.9%
Percent of Original List Price Received*	99.8%	96.1%	- 3.7%	100.9%	99.3%	- 1.6%
New Listings	7	15	+ 114.3%	135	127	- 5.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

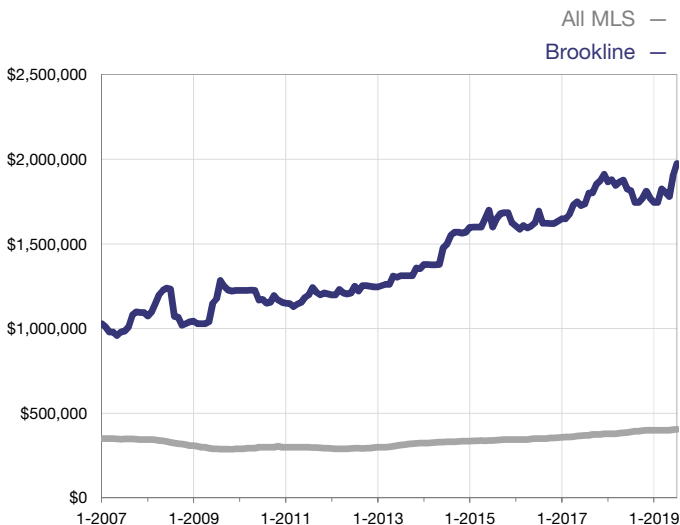
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	29	37	+ 27.6%	261	319	+ 22.2%
Closed Sales	59	64	+ 8.5%	243	283	+ 16.5%
Median Sales Price*	\$975,000	\$882,500	- 9.5%	\$917,100	\$889,000	- 3.1%
Inventory of Homes for Sale	70	64	- 8.6%	--	--	--
Months Supply of Inventory	1.9	1.7	- 10.5%	--	--	--
Cumulative Days on Market Until Sale	31	38	+ 22.6%	32	39	+ 21.9%
Percent of Original List Price Received*	100.9%	99.5%	- 1.4%	101.5%	99.7%	- 1.8%
New Listings	43	34	- 20.9%	355	422	+ 18.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

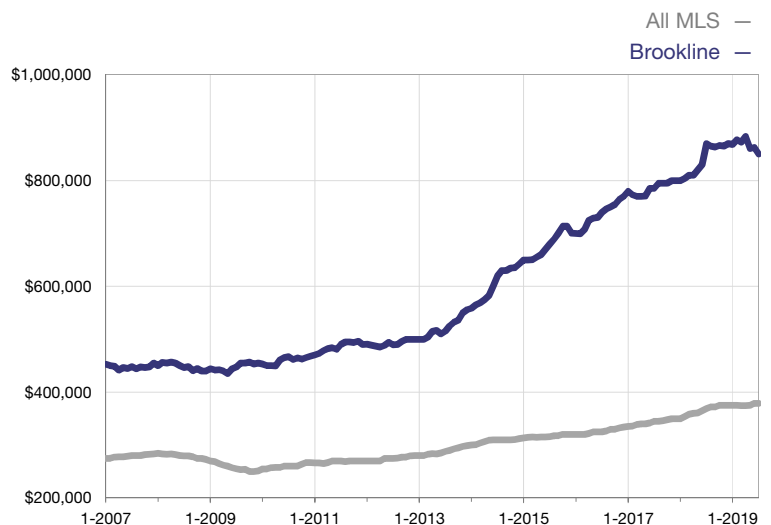
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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