

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Carlisle

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	7	5	- 28.6%	47	58	+ 23.4%
Closed Sales	10	11	+ 10.0%	47	53	+ 12.8%
Median Sales Price*	\$799,500	\$857,600	+ 7.3%	\$839,000	\$885,000	+ 5.5%
Inventory of Homes for Sale	37	32	- 13.5%	--	--	--
Months Supply of Inventory	5.7	4.6	- 19.3%	--	--	--
Cumulative Days on Market Until Sale	34	77	+ 126.5%	79	73	- 7.6%
Percent of Original List Price Received*	99.7%	97.4%	- 2.3%	95.9%	98.4%	+ 2.6%
New Listings	5	4	- 20.0%	80	87	+ 8.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

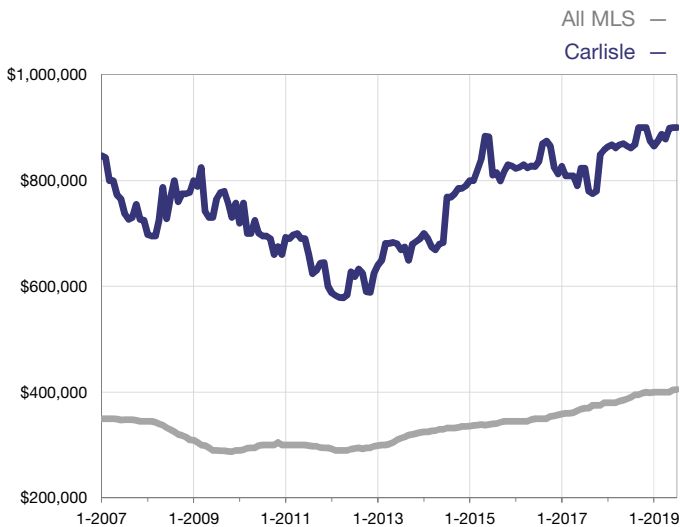
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	3	3	0.0%
Closed Sales	0	0	--	1	7	+ 600.0%
Median Sales Price*	\$0	\$0	--	\$859,000	\$973,907	+ 13.4%
Inventory of Homes for Sale	2	3	+ 50.0%	--	--	--
Months Supply of Inventory	1.3	2.3	+ 76.9%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	493	29	- 94.1%
Percent of Original List Price Received*	0.0%	0.0%	--	92.5%	104.1%	+ 12.5%
New Listings	0	0	--	4	5	+ 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

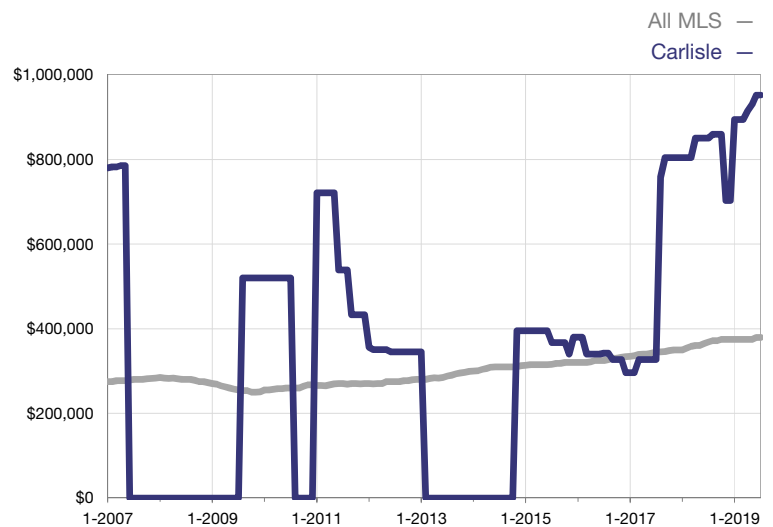
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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