

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Chatham

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	11	24	+ 118.2%	100	109	+ 9.0%
Closed Sales	16	16	0.0%	107	95	- 11.2%
Median Sales Price*	\$1,030,000	\$692,500	- 32.8%	\$760,000	\$835,000	+ 9.9%
Inventory of Homes for Sale	145	164	+ 13.1%	--	--	--
Months Supply of Inventory	8.4	11.3	+ 34.5%	--	--	--
Cumulative Days on Market Until Sale	190	158	- 16.8%	178	154	- 13.5%
Percent of Original List Price Received*	93.9%	91.8%	- 2.2%	93.3%	93.0%	- 0.3%
New Listings	24	27	+ 12.5%	155	192	+ 23.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

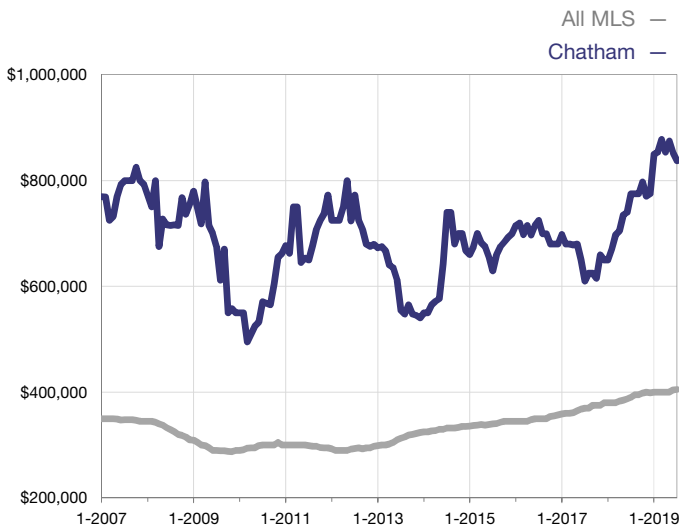
### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	0	- 100.0%	10	14	+ 40.0%
Closed Sales	0	2	--	7	12	+ 71.4%
Median Sales Price*	\$0	\$292,500	--	\$372,000	\$337,500	- 9.3%
Inventory of Homes for Sale	19	22	+ 15.8%	--	--	--
Months Supply of Inventory	10.1	8.3	- 17.8%	--	--	--
Cumulative Days on Market Until Sale	0	253	--	185	170	- 8.1%
Percent of Original List Price Received*	0.0%	89.0%	--	83.5%	91.8%	+ 9.9%
New Listings	4	6	+ 50.0%	22	29	+ 31.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

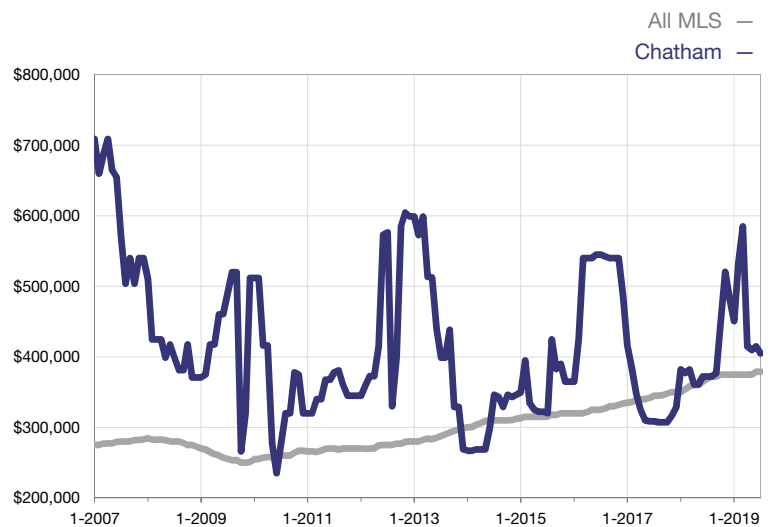
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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