

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Dalton

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	7	10	+ 42.9%	42	48	+ 14.3%
Closed Sales	11	7	- 36.4%	37	41	+ 10.8%
Median Sales Price*	\$181,700	\$240,000	+ 32.1%	\$181,500	\$195,100	+ 7.5%
Inventory of Homes for Sale	27	34	+ 25.9%	--	--	--
Months Supply of Inventory	4.2	5.6	+ 33.3%	--	--	--
Cumulative Days on Market Until Sale	63	51	- 19.0%	92	50	- 45.7%
Percent of Original List Price Received*	96.8%	96.9%	+ 0.1%	95.8%	94.1%	- 1.8%
New Listings	13	17	+ 30.8%	56	81	+ 44.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

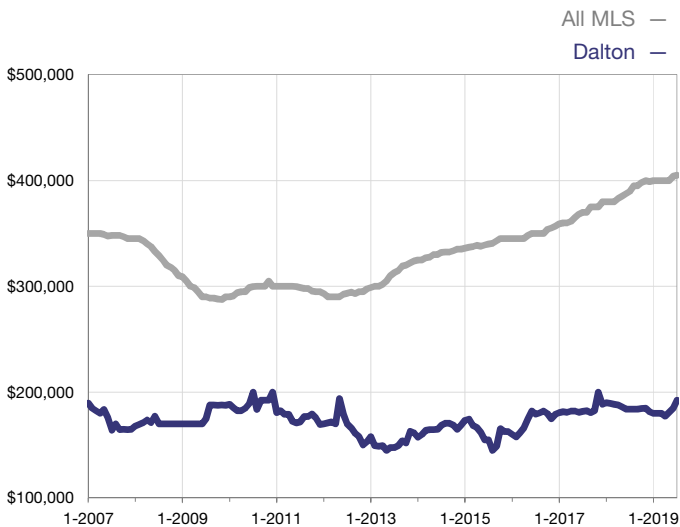
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	1	0.0%	5	5	0.0%
Closed Sales	0	1	--	3	4	+ 33.3%
Median Sales Price*	\$0	\$522,500	--	\$400,000	\$322,450	- 19.4%
Inventory of Homes for Sale	1	3	+ 200.0%	--	--	--
Months Supply of Inventory	0.7	2.6	+ 271.4%	--	--	--
Cumulative Days on Market Until Sale	0	57	--	160	53	- 66.9%
Percent of Original List Price Received*	0.0%	93.3%	--	91.0%	93.5%	+ 2.7%
New Listings	1	0	- 100.0%	3	6	+ 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

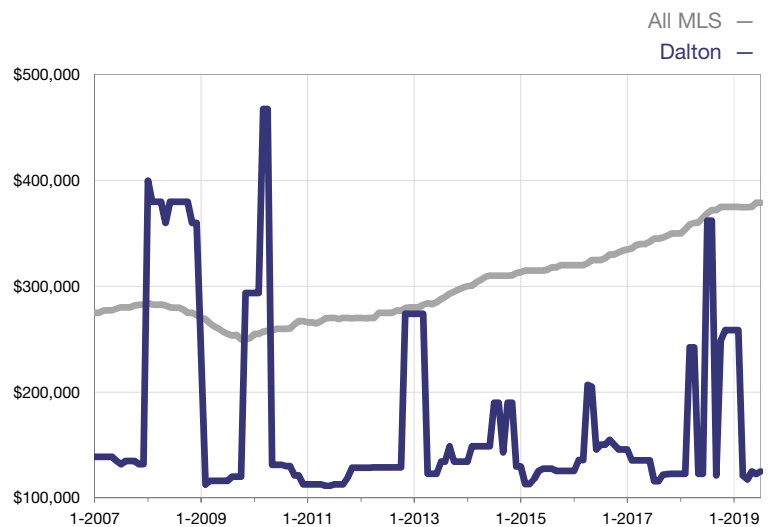
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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