

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Deerfield

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	5	4	- 20.0%	24	25	+ 4.2%
Closed Sales	6	6	0.0%	18	19	+ 5.6%
Median Sales Price*	\$314,750	\$307,250	- 2.4%	\$276,500	\$306,000	+ 10.7%
Inventory of Homes for Sale	16	15	- 6.3%	--	--	--
Months Supply of Inventory	4.2	4.3	+ 2.4%	--	--	--
Cumulative Days on Market Until Sale	28	29	+ 3.6%	110	69	- 37.3%
Percent of Original List Price Received*	100.0%	98.8%	- 1.2%	95.1%	93.5%	- 1.7%
New Listings	7	2	- 71.4%	35	33	- 5.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

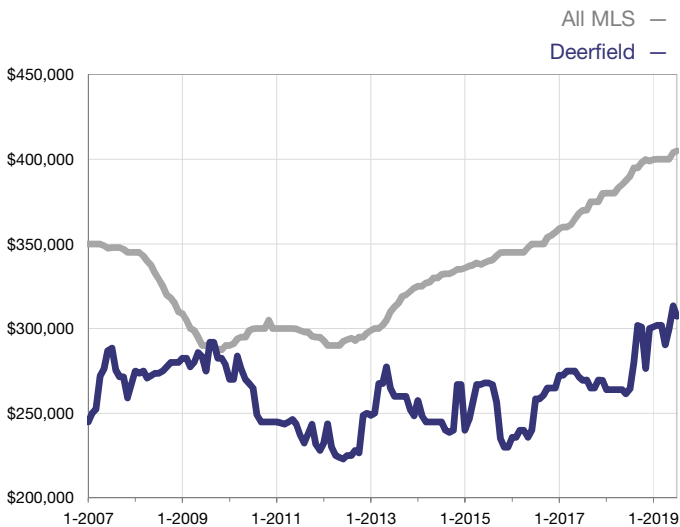
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	3	+ 50.0%	7	6	- 14.3%
Closed Sales	4	0	- 100.0%	4	2	- 50.0%
Median Sales Price*	\$227,500	\$0	- 100.0%	\$227,500	\$234,750	+ 3.2%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.9	1.2	+ 33.3%	--	--	--
Cumulative Days on Market Until Sale	71	0	- 100.0%	71	77	+ 8.5%
Percent of Original List Price Received*	101.1%	0.0%	- 100.0%	101.1%	92.8%	- 8.2%
New Listings	0	1	--	8	9	+ 12.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

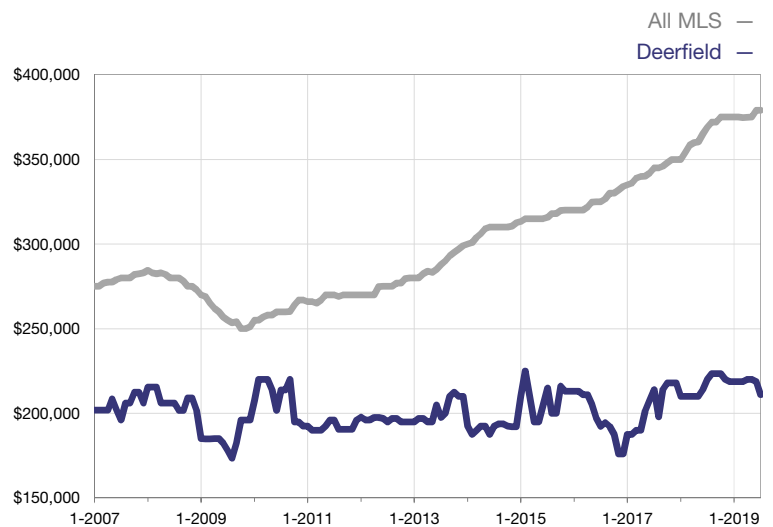
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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