

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Easton

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	15	23	+ 53.3%	107	132	+ 23.4%
Closed Sales	22	19	- 13.6%	93	105	+ 12.9%
Median Sales Price*	\$463,250	<b>\$518,000</b>	+ 11.8%	\$473,500	<b>\$454,000</b>	- 4.1%
Inventory of Homes for Sale	72	70	- 2.8%	--	--	--
Months Supply of Inventory	4.4	4.2	- 4.5%	--	--	--
Cumulative Days on Market Until Sale	45	53	+ 17.8%	64	79	+ 23.4%
Percent of Original List Price Received*	97.7%	97.0%	- 0.7%	97.0%	96.3%	- 0.7%
New Listings	33	33	0.0%	180	198	+ 10.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

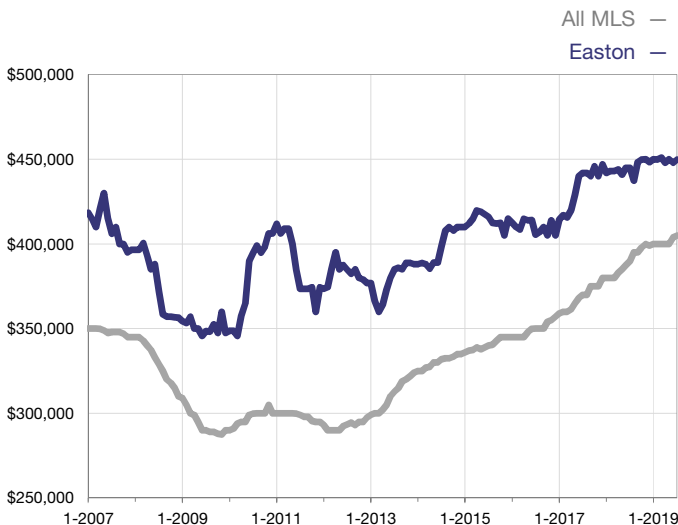
### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	12	5	- 58.3%	59	60	+ 1.7%
Closed Sales	9	6	- 33.3%	56	51	- 8.9%
Median Sales Price*	\$247,500	<b>\$246,500</b>	- 0.4%	\$239,500	<b>\$244,000</b>	+ 1.9%
Inventory of Homes for Sale	16	19	+ 18.8%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.3%	--	--	--
Cumulative Days on Market Until Sale	18	29	+ 61.1%	47	44	- 6.4%
Percent of Original List Price Received*	100.2%	96.4%	- 3.8%	98.0%	98.3%	+ 0.3%
New Listings	8	9	+ 12.5%	76	80	+ 5.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

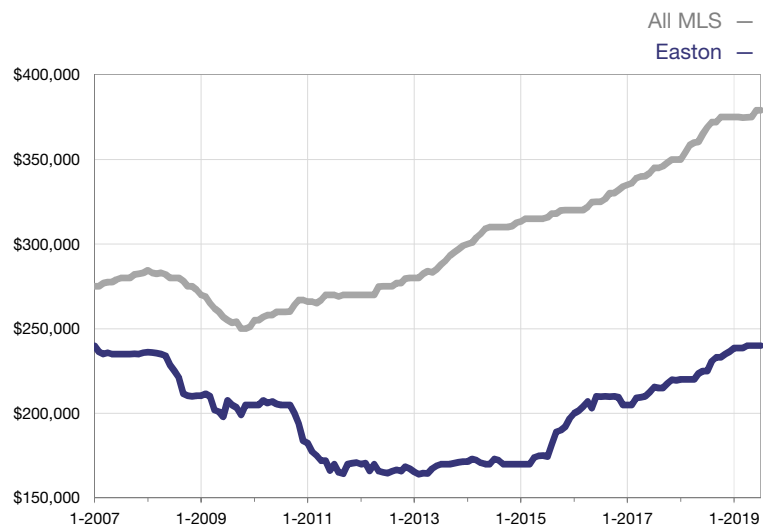
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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