

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Georgetown

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	12	12	0.0%	58	73	+ 25.9%
Closed Sales	14	13	- 7.1%	42	64	+ 52.4%
Median Sales Price*	\$452,000	\$499,000	+ 10.4%	\$465,500	\$452,500	- 2.8%
Inventory of Homes for Sale	20	17	- 15.0%	--	--	--
Months Supply of Inventory	2.8	1.7	- 39.3%	--	--	--
Cumulative Days on Market Until Sale	38	28	- 26.3%	42	52	+ 23.8%
Percent of Original List Price Received*	104.0%	99.6%	- 4.2%	99.8%	97.9%	- 1.9%
New Listings	15	13	- 13.3%	76	91	+ 19.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

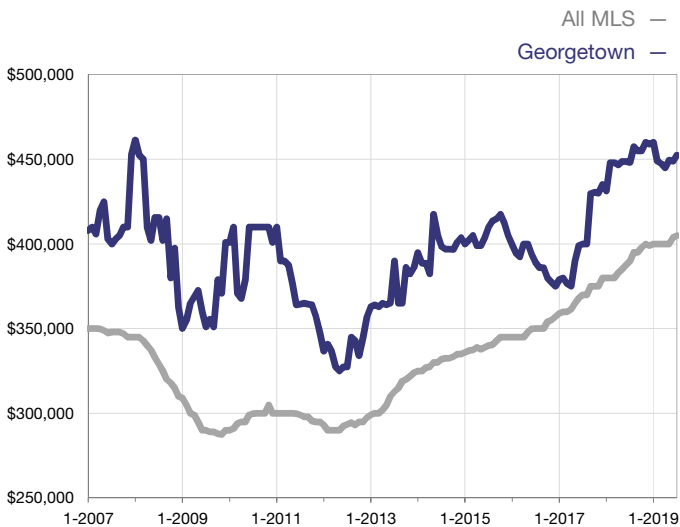
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	5	8	+ 60.0%
Closed Sales	0	3	--	6	6	0.0%
Median Sales Price*	\$0	\$540,000	--	\$262,000	\$165,000	- 37.0%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.6	0.6	0.0%	--	--	--
Cumulative Days on Market Until Sale	0	19	--	77	20	- 74.0%
Percent of Original List Price Received*	0.0%	98.0%	--	100.6%	100.8%	+ 0.2%
New Listings	0	2	--	7	9	+ 28.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

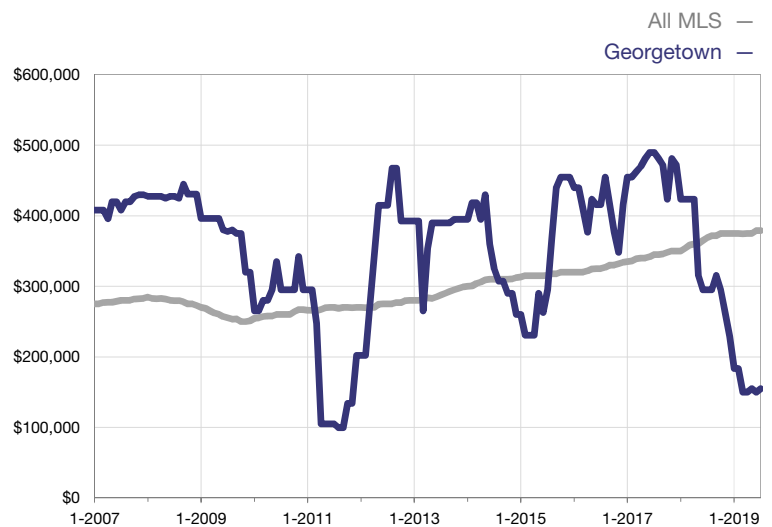
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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