

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Halifax

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	18	12	- 33.3%	64	56	- 12.5%
Closed Sales	15	6	- 60.0%	43	48	+ 11.6%
Median Sales Price*	\$375,000	\$269,950	- 28.0%	\$350,000	\$368,750	+ 5.4%
Inventory of Homes for Sale	18	18	0.0%	--	--	--
Months Supply of Inventory	2.6	2.2	- 15.4%	--	--	--
Cumulative Days on Market Until Sale	29	49	+ 69.0%	39	76	+ 94.9%
Percent of Original List Price Received*	97.5%	97.0%	- 0.5%	97.6%	97.8%	+ 0.2%
New Listings	14	10	- 28.6%	78	71	- 9.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

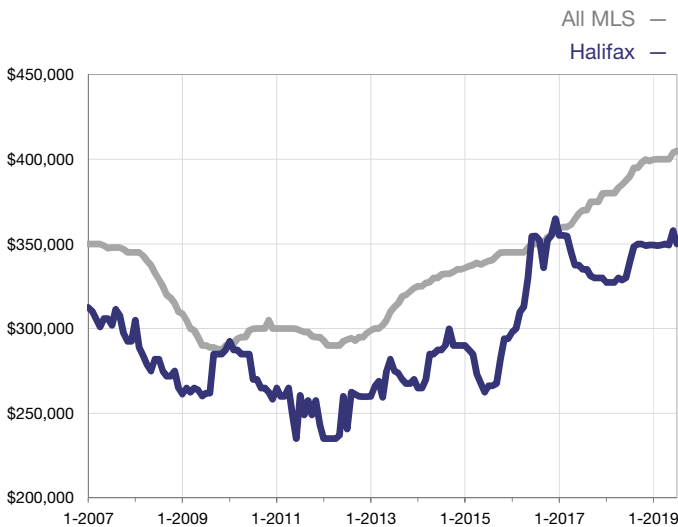
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	1	0.0%	13	14	+ 7.7%
Closed Sales	1	5	+ 400.0%	14	16	+ 14.3%
Median Sales Price*	\$250,000	\$240,000	- 4.0%	\$225,750	\$237,000	+ 5.0%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.8	0.4	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	13	42	+ 223.1%	21	31	+ 47.6%
Percent of Original List Price Received*	102.0%	100.6%	- 1.4%	99.5%	99.7%	+ 0.2%
New Listings	0	1	--	20	16	- 20.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

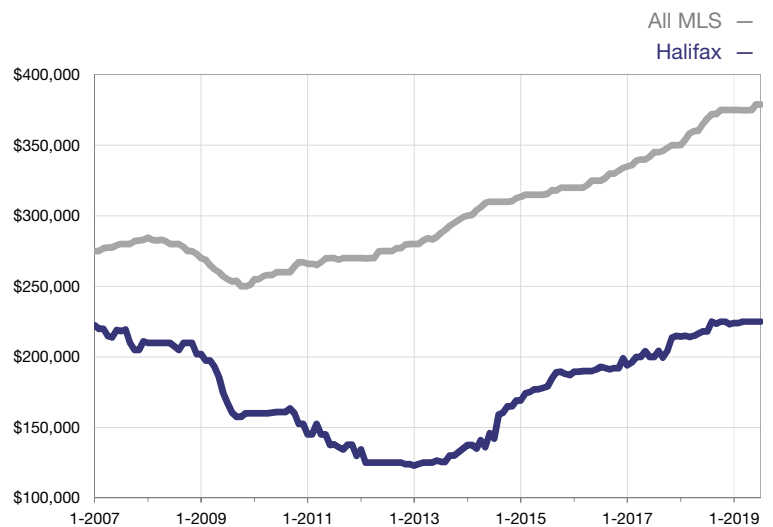
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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