

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hancock

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	0	- 100.0%	4	2	- 50.0%
Closed Sales	1	1	0.0%	4	2	- 50.0%
Median Sales Price*	\$740,825	<b>\$269,000</b>	- 63.7%	\$486,000	<b>\$244,500</b>	- 49.7%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	8.3	4.5	- 45.8%	--	--	--
Cumulative Days on Market Until Sale	32	7	- 78.1%	165	5	- 97.0%
Percent of Original List Price Received*	84.7%	<b>101.5%</b>	+ 19.8%	89.5%	<b>99.7%</b>	+ 11.4%
New Listings	3	2	- 33.3%	8	6	- 25.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

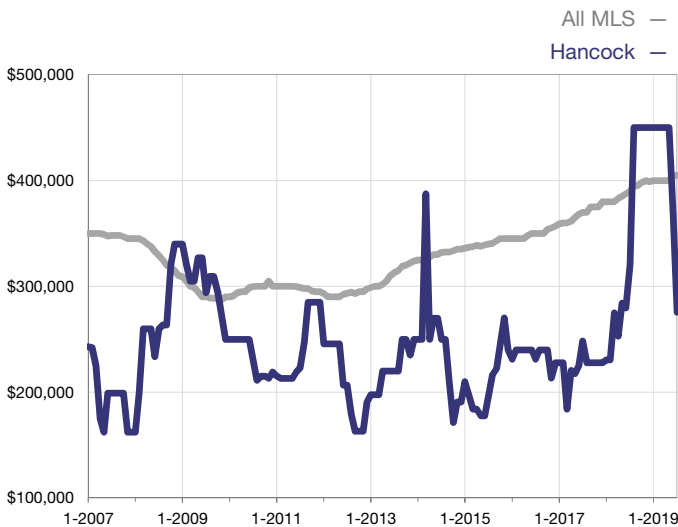
### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	3	+ 200.0%	5	9	+ 80.0%
Closed Sales	0	0	--	6	6	0.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$348,000	<b>\$165,000</b>	- 52.6%
Inventory of Homes for Sale	21	30	+ 42.9%	--	--	--
Months Supply of Inventory	18.0	24.5	+ 36.1%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	235	188	- 20.0%
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	80.0%	<b>88.2%</b>	+ 10.3%
New Listings	1	1	0.0%	16	20	+ 25.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

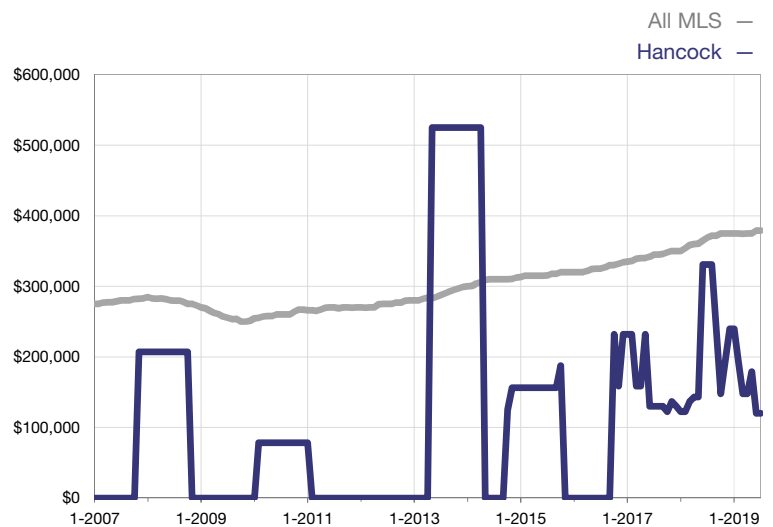
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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