

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Harvard

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	5	+ 25.0%	40	46	+ 15.0%
Closed Sales	12	12	0.0%	42	39	- 7.1%
Median Sales Price*	\$592,500	<b>\$654,500</b>	+ 10.5%	\$671,500	<b>\$629,000</b>	- 6.3%
Inventory of Homes for Sale	47	41	- 12.8%	--	--	--
Months Supply of Inventory	8.2	6.7	- 18.3%	--	--	--
Cumulative Days on Market Until Sale	54	70	+ 29.6%	125	86	- 31.2%
Percent of Original List Price Received*	95.1%	92.7%	- 2.5%	94.7%	94.1%	- 0.6%
New Listings	6	3	- 50.0%	75	77	+ 2.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

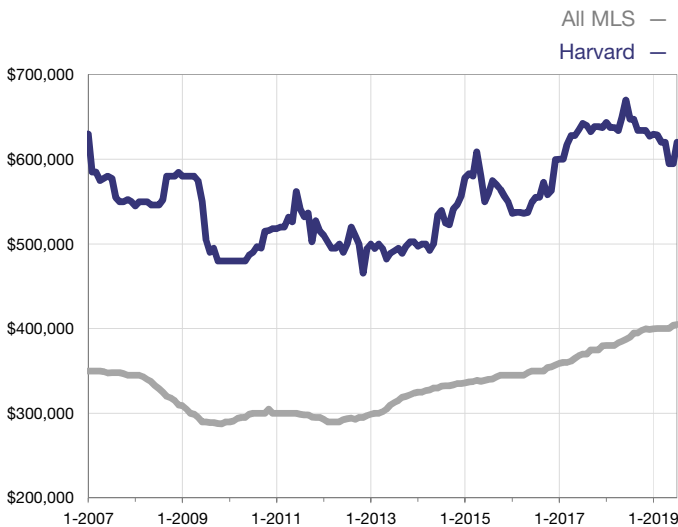
### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	11	3	- 72.7%
Closed Sales	2	0	- 100.0%	8	1	- 87.5%
Median Sales Price*	\$546,865	<b>\$0</b>	- 100.0%	\$464,556	<b>\$480,000</b>	+ 3.3%
Inventory of Homes for Sale	3	3	0.0%	--	--	--
Months Supply of Inventory	2.1	2.6	+ 23.8%	--	--	--
Cumulative Days on Market Until Sale	58	0	- 100.0%	126	266	+ 111.1%
Percent of Original List Price Received*	105.8%	0.0%	- 100.0%	101.4%	93.8%	- 7.5%
New Listings	1	0	- 100.0%	12	4	- 66.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

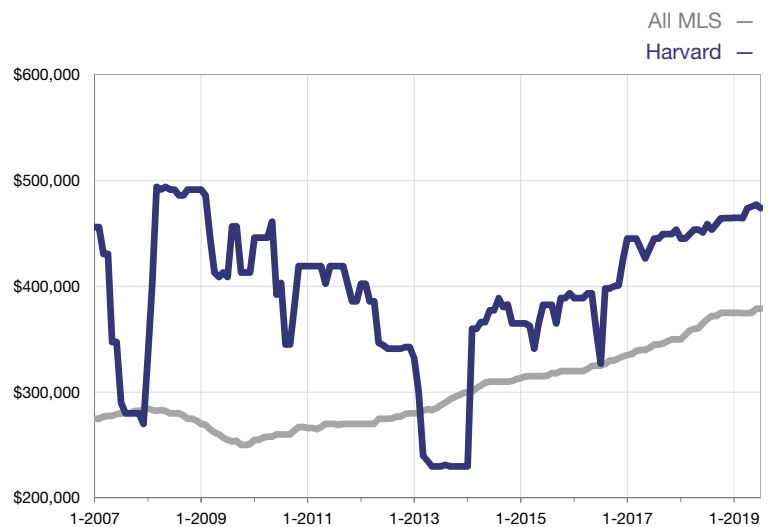
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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