

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Haverhill

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	63	55	- 12.7%	317	292	- 7.9%
Closed Sales	61	51	- 16.4%	268	255	- 4.9%
Median Sales Price*	\$345,000	\$382,000	+ 10.7%	\$340,250	\$350,000	+ 2.9%
Inventory of Homes for Sale	84	42	- 50.0%	--	--	--
Months Supply of Inventory	2.1	1.1	- 47.6%	--	--	--
Cumulative Days on Market Until Sale	48	45	- 6.3%	45	53	+ 17.8%
Percent of Original List Price Received*	98.1%	99.3%	+ 1.2%	98.5%	98.5%	0.0%
New Listings	51	51	0.0%	380	318	- 16.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

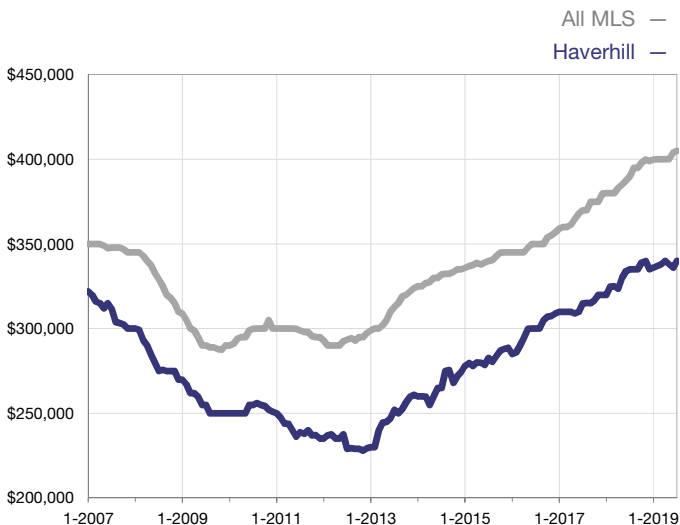
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	45	38	- 15.6%	259	267	+ 3.1%
Closed Sales	37	37	0.0%	213	219	+ 2.8%
Median Sales Price*	\$245,500	\$265,000	+ 7.9%	\$244,900	\$250,000	+ 2.1%
Inventory of Homes for Sale	52	38	- 26.9%	--	--	--
Months Supply of Inventory	1.6	1.1	- 31.3%	--	--	--
Cumulative Days on Market Until Sale	24	33	+ 37.5%	43	44	+ 2.3%
Percent of Original List Price Received*	99.9%	99.1%	- 0.8%	99.6%	99.3%	- 0.3%
New Listings	36	45	+ 25.0%	278	286	+ 2.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

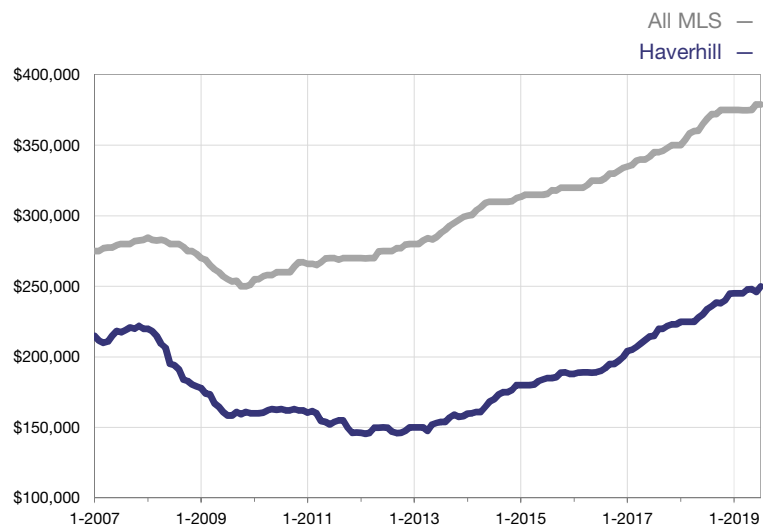
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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