

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hinsdale

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	5	+ 66.7%	20	16	- 20.0%
Closed Sales	4	3	- 25.0%	16	11	- 31.3%
Median Sales Price*	\$114,313	\$85,000	- 25.6%	\$175,415	\$214,900	+ 22.5%
Inventory of Homes for Sale	18	16	- 11.1%	--	--	--
Months Supply of Inventory	6.7	6.9	+ 3.0%	--	--	--
Cumulative Days on Market Until Sale	81	34	- 58.0%	113	70	- 38.1%
Percent of Original List Price Received*	92.1%	87.6%	- 4.9%	90.0%	89.9%	- 0.1%
New Listings	5	6	+ 20.0%	31	26	- 16.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

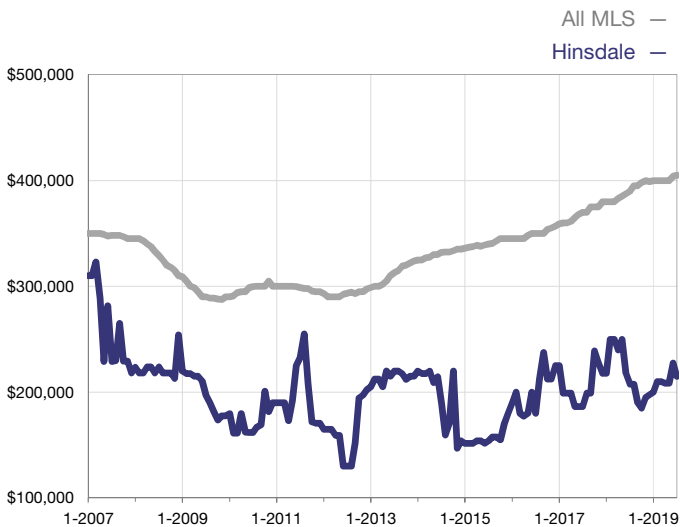
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	1	3	+ 200.0%
Closed Sales	1	0	- 100.0%	1	2	+ 100.0%
Median Sales Price*	\$280,000	\$0	- 100.0%	\$280,000	\$292,500	+ 4.5%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	21	0	- 100.0%	21	31	+ 47.6%
Percent of Original List Price Received*	94.9%	0.0%	- 100.0%	94.9%	89.9%	- 5.3%
New Listings	0	1	--	1	5	+ 400.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

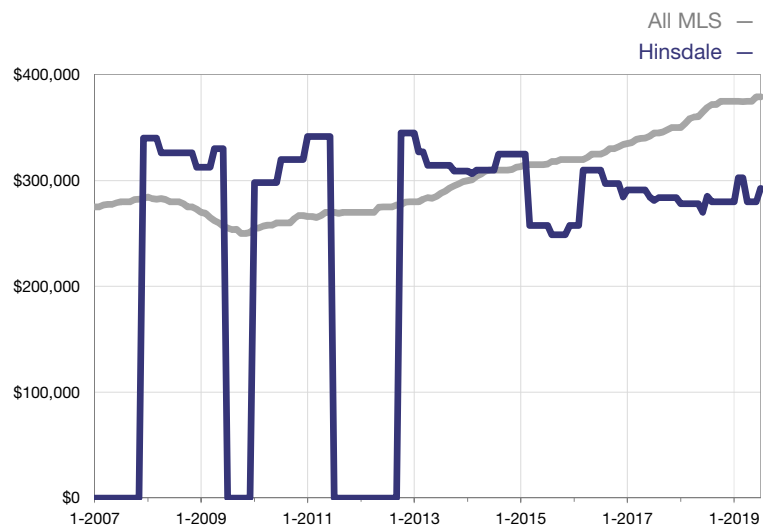
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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