

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Holyoke

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	20	10	- 50.0%	125	106	- 15.2%
Closed Sales	20	18	- 10.0%	117	97	- 17.1%
Median Sales Price*	\$215,500	\$227,000	+ 5.3%	\$205,000	\$200,000	- 2.4%
Inventory of Homes for Sale	45	27	- 40.0%	--	--	--
Months Supply of Inventory	2.5	1.8	- 28.0%	--	--	--
Cumulative Days on Market Until Sale	36	30	- 16.7%	62	59	- 4.8%
Percent of Original List Price Received*	97.5%	96.2%	- 1.3%	96.7%	97.1%	+ 0.4%
New Listings	20	15	- 25.0%	160	132	- 17.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

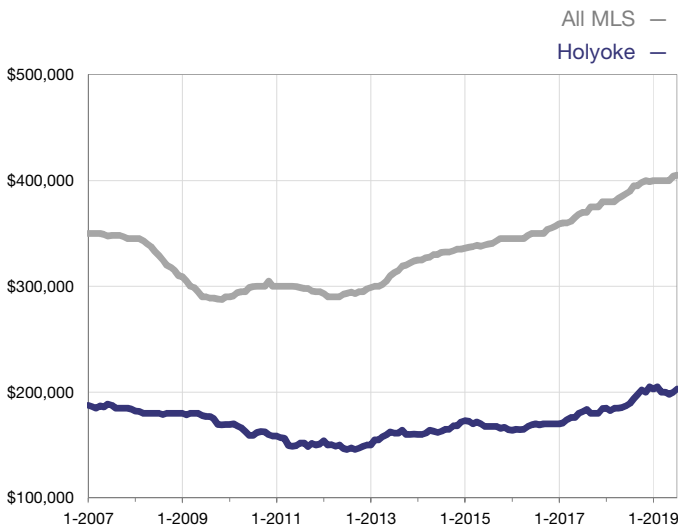
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	2	- 33.3%	14	13	- 7.1%
Closed Sales	3	1	- 66.7%	14	11	- 21.4%
Median Sales Price*	\$78,000	\$105,000	+ 34.6%	\$79,900	\$107,500	+ 34.5%
Inventory of Homes for Sale	4	8	+ 100.0%	--	--	--
Months Supply of Inventory	1.7	4.4	+ 158.8%	--	--	--
Cumulative Days on Market Until Sale	215	23	- 89.3%	119	64	- 46.2%
Percent of Original List Price Received*	91.8%	100.0%	+ 8.9%	96.4%	95.0%	- 1.5%
New Listings	3	5	+ 66.7%	15	20	+ 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

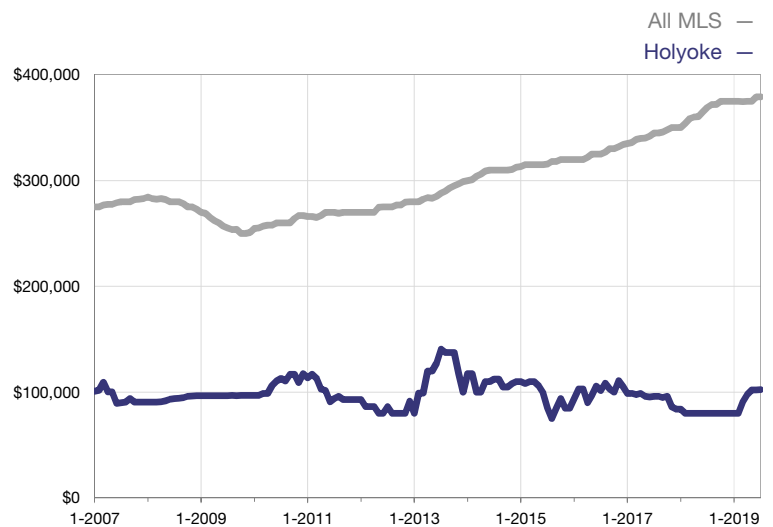
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.