

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hopedale

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	6	+ 50.0%	33	30	- 9.1%
Closed Sales	6	1	- 83.3%	29	23	- 20.7%
Median Sales Price*	\$355,000	\$445,000	+ 25.4%	\$337,000	\$412,000	+ 22.3%
Inventory of Homes for Sale	7	12	+ 71.4%	--	--	--
Months Supply of Inventory	1.4	2.9	+ 107.1%	--	--	--
Cumulative Days on Market Until Sale	29	38	+ 31.0%	59	39	- 33.9%
Percent of Original List Price Received*	100.9%	98.9%	- 2.0%	97.0%	99.5%	+ 2.6%
New Listings	4	10	+ 150.0%	35	44	+ 25.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

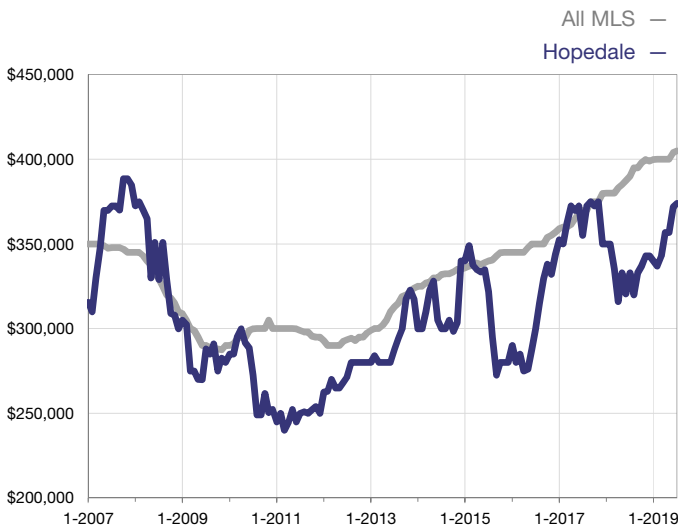
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	3	+ 200.0%	16	26	+ 62.5%
Closed Sales	1	1	0.0%	15	21	+ 40.0%
Median Sales Price*	\$240,000	\$320,000	+ 33.3%	\$245,000	\$247,500	+ 1.0%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--
Months Supply of Inventory	2.3	3.0	+ 30.4%	--	--	--
Cumulative Days on Market Until Sale	25	16	- 36.0%	49	51	+ 4.1%
Percent of Original List Price Received*	100.0%	100.3%	+ 0.3%	98.2%	95.7%	- 2.5%
New Listings	4	9	+ 125.0%	21	38	+ 81.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

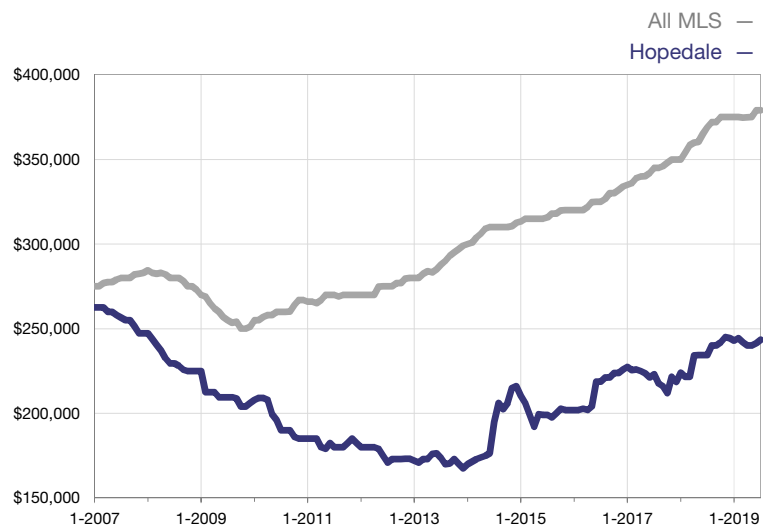
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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