

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hull

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	14	22	+ 57.1%	83	107	+ 28.9%
Closed Sales	16	9	- 43.8%	70	89	+ 27.1%
Median Sales Price*	\$422,500	<b>\$370,000</b>	- 12.4%	\$387,625	<b>\$394,000</b>	+ 1.6%
Inventory of Homes for Sale	62	47	- 24.2%	--	--	--
Months Supply of Inventory	5.7	3.6	- 36.8%	--	--	--
Cumulative Days on Market Until Sale	37	59	+ 59.5%	50	65	+ 30.0%
Percent of Original List Price Received*	95.4%	<b>94.3%</b>	- 1.2%	96.0%	<b>93.7%</b>	- 2.4%
New Listings	20	14	- 30.0%	150	151	+ 0.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	10	6	- 40.0%	41	47	+ 14.6%
Closed Sales	6	11	+ 83.3%	36	42	+ 16.7%
Median Sales Price*	\$255,000	<b>\$295,000</b>	+ 15.7%	\$328,500	<b>\$297,500</b>	- 9.4%
Inventory of Homes for Sale	29	23	- 20.7%	--	--	--
Months Supply of Inventory	6.2	3.7	- 40.3%	--	--	--
Cumulative Days on Market Until Sale	77	54	- 29.9%	72	82	+ 13.9%
Percent of Original List Price Received*	97.0%	<b>95.7%</b>	- 1.3%	96.0%	<b>94.2%</b>	- 1.9%
New Listings	14	7	- 50.0%	70	68	- 2.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



MASSACHUSETTS ASSOCIATION OF REALTORS®



All data from the Berkshire County MLS, Cape Cod & Islands Association of REALTORS®, Inc. and MLS Property Information Network, Inc. | Provided by MAR. | Powered by ShowingTime 10K.