

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	6	+ 50.0%	40	32	- 20.0%
Closed Sales	11	7	- 36.4%	40	28	- 30.0%
Median Sales Price*	\$1,350,000	\$1,250,000	- 7.4%	\$1,287,500	\$1,102,063	- 14.4%
Inventory of Homes for Sale	20	30	+ 50.0%	--	--	--
Months Supply of Inventory	4.0	7.3	+ 82.5%	--	--	--
Cumulative Days on Market Until Sale	52	33	- 36.5%	70	64	- 8.6%
Percent of Original List Price Received*	98.6%	97.6%	- 1.0%	95.6%	97.6%	+ 2.1%
New Listings	3	4	+ 33.3%	52	63	+ 21.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

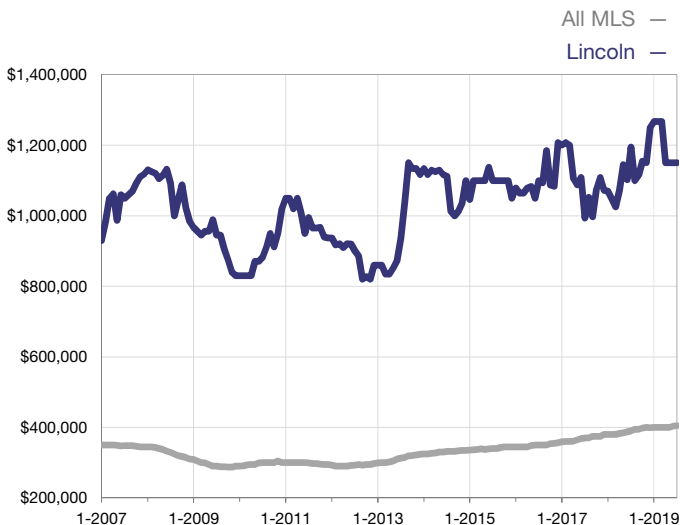
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	10	14	+ 40.0%
Closed Sales	4	3	- 25.0%	11	12	+ 9.1%
Median Sales Price*	\$536,500	\$545,000	+ 1.6%	\$510,000	\$480,000	- 5.9%
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	0.7	2.4	+ 242.9%	--	--	--
Cumulative Days on Market Until Sale	23	117	+ 408.7%	25	82	+ 228.0%
Percent of Original List Price Received*	99.9%	95.5%	- 4.4%	100.0%	98.5%	- 1.5%
New Listings	1	3	+ 200.0%	12	15	+ 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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