## Local Market Update - July 2019

## Medford

| Single-Family Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 26 | 26 | 0.0\% | 157 | 195 | + $24.2 \%$ |
| Closed Sales | 31 | 36 | + 16.1\% | 140 | 166 | + 18.6\% |
| Median Sales Price* | \$635,000 | \$562,500 | - 11.4\% | \$616,000 | \$600,000 | - $2.6 \%$ |
| Inventory of Homes for Sale | 36 | 22 | - $38.9 \%$ | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 0.9 | - 40.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 21 | 30 | + 42.9\% | 20 | 34 | + 70.0\% |
| Percent of Original List Price Received* | 103.6\% | 100.3\% | - $3.2 \%$ | 104.0\% | 100.5\% | - $3.4 \%$ |
| New Listings | 36 | 31 | -13.9\% | 195 | 209 | + 7.2\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + /- | 2018 | 2019 | + / - |
| Pending Sales | 24 | 13 | - 45.8\% | 130 | 112 | - 13.8\% |
| Closed Sales | 25 | 18 | - 28.0\% | 105 | 112 | + 6.7\% |
| Median Sales Price* | \$500,000 | \$577,750 | + 15.6\% | \$519,900 | \$545,000 | + 4.8\% |
| Inventory of Homes for Sale | 24 | 42 | + 75.0\% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 2.3 | + 53.3\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 12 | 39 | + $225.0 \%$ | 26 | 44 | + $69.2 \%$ |
| Percent of Original List Price Received* | 103.4\% | 99.0\% | -4.3\% | 103.0\% | 98.3\% | -4.6\% |
| New Listings | 16 | 24 | + 50.0\% | 156 | 177 | + $13.5 \%$ |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


