## Local Market Update - July 2019

## Milford

| Single-Family Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 15 | 25 | +66.7\% | 156 | 154 | -1.3\% |
| Closed Sales | 33 | 27 | - 18.2\% | 145 | 127 | - 12.4\% |
| Median Sales Price* | \$365,000 | \$395,000 | + 8.2\% | \$348,000 | \$368,000 | + 5.7\% |
| Inventory of Homes for Sale | 40 | 33 | - 17.5\% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 1.7 | 0.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 39 | 29 | - 25.6\% | 40 | 46 | + 15.0\% |
| Percent of Original List Price Received* | 98.3\% | 99.7\% | + 1.4\% | 99.2\% | 98.5\% | - 0.7\% |
| New Listings | 22 | 20 | -9.1\% | 193 | 184 | -4.7\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 11 | 19 | + 72.7\% | 60 | 79 | + 31.7\% |
| Closed Sales | 6 | 7 | + 16.7\% | 52 | 49 | -5.8\% |
| Median Sales Price* | \$326,000 | \$272,000 | - 16.6\% | \$274,350 | \$284,000 | + $3.5 \%$ |
| Inventory of Homes for Sale | 7 | 13 | + 85.7\% | -- | -- | -- |
| Months Supply of Inventory | 0.8 | 1.7 | + 112.5\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 25 | 22 | - 12.0\% | 34 | 24 | - 29.4\% |
| Percent of Original List Price Received* | 97.4\% | 99.5\% | + $2.2 \%$ | 99.9\% | 100.3\% | + 0.4\% |
| New Listings | 7 | 13 | +85.7\% | 64 | 88 | + $37.5 \%$ |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


