

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## New Marlborough

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	4	+ 33.3%	18	13	- 27.8%
Closed Sales	1	1	0.0%	14	14	0.0%
Median Sales Price*	\$59,000	<b>\$286,250</b>	+ 385.2%	\$362,500	<b>\$440,000</b>	+ 21.4%
Inventory of Homes for Sale	26	35	+ 34.6%	--	--	--
Months Supply of Inventory	11.8	13.3	+ 12.7%	--	--	--
Cumulative Days on Market Until Sale	21	274	+ 1,204.8%	176	154	- 12.5%
Percent of Original List Price Received*	101.4%	81.8%	- 19.3%	91.4%	92.0%	+ 0.7%
New Listings	3	4	+ 33.3%	23	33	+ 43.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

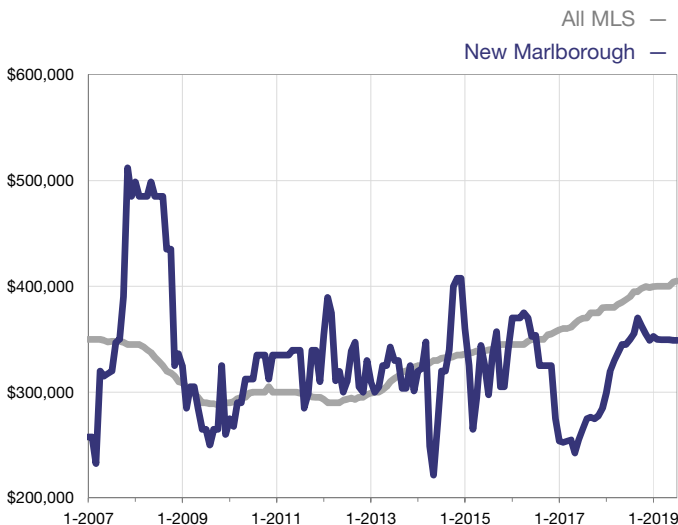
### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

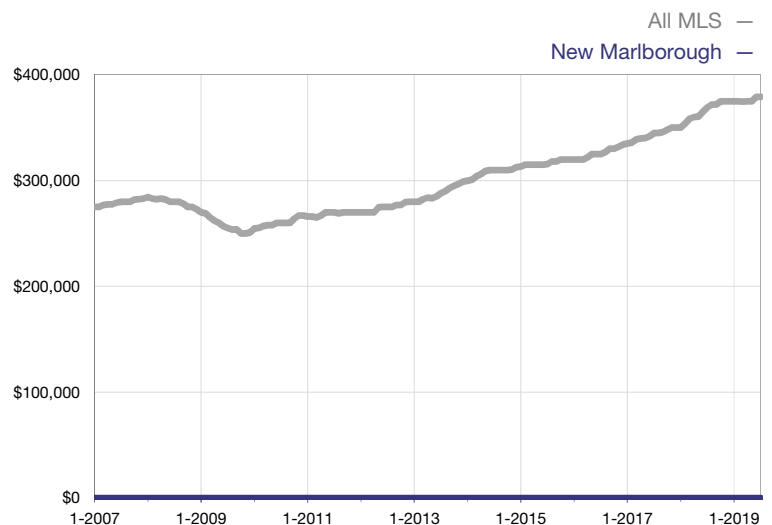
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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