

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

North End / West End

Single-Family Properties

| Key Metrics | July | | | Year to Date | | |
|--|------|------|-------|--------------|------|-------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

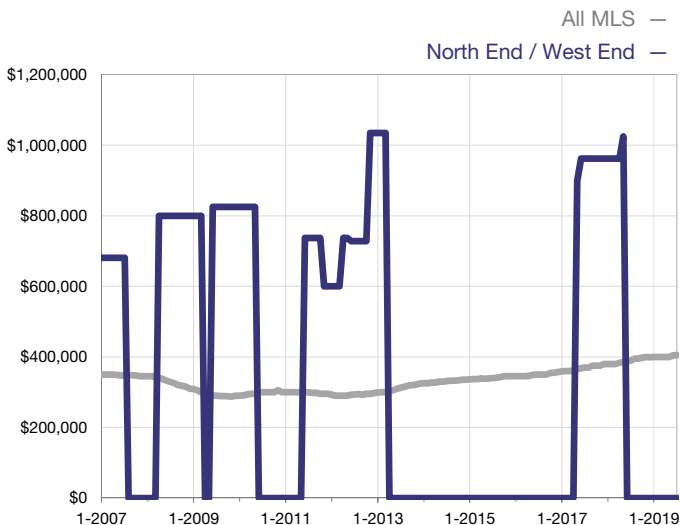
Condominium Properties

| Key Metrics | July | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 8 | 10 | + 25.0% | 68 | 57 | - 16.2% |
| Closed Sales | 12 | 11 | - 8.3% | 64 | 46 | - 28.1% |
| Median Sales Price* | \$682,500 | \$700,000 | + 2.6% | \$660,500 | \$633,750 | - 4.0% |
| Inventory of Homes for Sale | 29 | 30 | + 3.4% | -- | -- | -- |
| Months Supply of Inventory | 3.2 | 4.0 | + 25.0% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 39 | 53 | + 35.9% | 38 | 61 | + 60.5% |
| Percent of Original List Price Received* | 101.1% | 95.9% | - 5.1% | 100.4% | 97.0% | - 3.4% |
| New Listings | 13 | 6 | - 53.8% | 102 | 92 | - 9.8% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

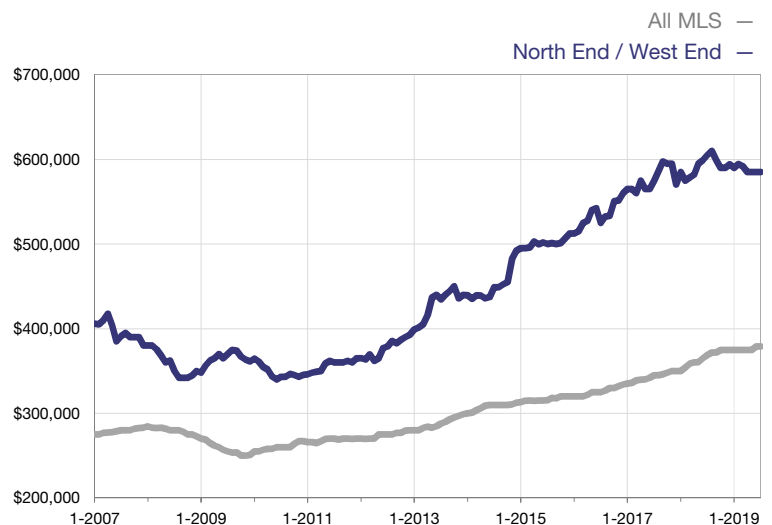
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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