

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Pepperell

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	13	17	+ 30.8%	77	90	+ 16.9%
Closed Sales	13	16	+ 23.1%	68	77	+ 13.2%
Median Sales Price*	\$385,000	<b>\$431,250</b>	+ 12.0%	\$340,000	<b>\$384,900</b>	+ 13.2%
Inventory of Homes for Sale	35	25	- 28.6%	--	--	--
Months Supply of Inventory	3.4	2.1	- 38.2%	--	--	--
Cumulative Days on Market Until Sale	45	45	0.0%	54	63	+ 16.7%
Percent of Original List Price Received*	99.1%	99.6%	+ 0.5%	99.1%	97.9%	- 1.2%
New Listings	23	15	- 34.8%	105	104	- 1.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	0	- 100.0%	14	18	+ 28.6%
Closed Sales	3	3	0.0%	10	14	+ 40.0%
Median Sales Price*	\$299,900	<b>\$174,400</b>	- 41.8%	\$269,500	<b>\$234,500</b>	- 13.0%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	0.9	0.4	- 55.6%	--	--	--
Cumulative Days on Market Until Sale	48	41	- 14.6%	38	43	+ 13.2%
Percent of Original List Price Received*	100.7%	98.8%	- 1.9%	99.1%	98.0%	- 1.1%
New Listings	2	0	- 100.0%	16	18	+ 12.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

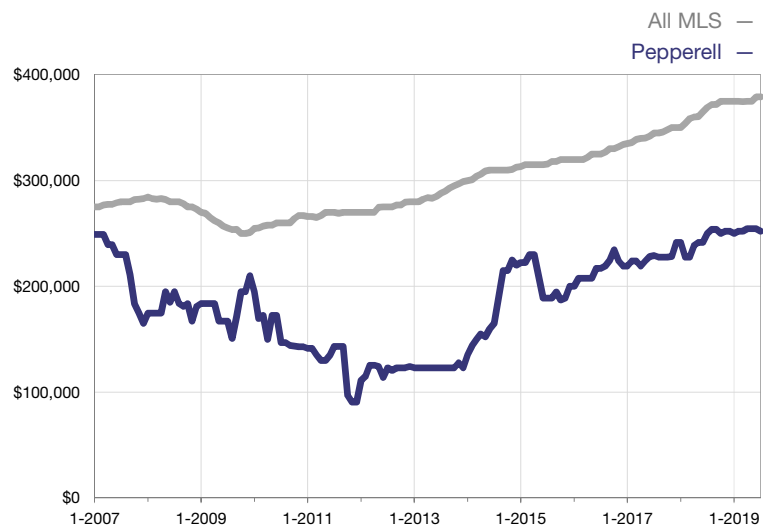
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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