## Local Market Update - July 2019

## Raynham

| Single-Family Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 16 | 26 | + $62.5 \%$ | 113 | 110 | - $2.7 \%$ |
| Closed Sales | 31 | 20 | -35.5\% | 98 | 92 | -6.1\% |
| Median Sales Price* | \$435,000 | \$377,500 | -13.2\% | \$430,000 | \$395,000 | - $8.1 \%$ |
| Inventory of Homes for Sale | 22 | 31 | + 40.9\% | -- | -- | -- |
| Months Supply of Inventory | 1.5 | 2.3 | + 53.3\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 45 | 36 | - 20.0\% | 65 | 53 | - 18.5\% |
| Percent of Original List Price Received* | 98.7\% | 98.6\% | - 0.1\% | 97.6\% | 97.5\% | - 0.1\% |
| New Listings | 15 | 29 | + 93.3\% | 117 | 136 | + 16.2\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 6 | 2 | - 66.7\% | 25 | 20 | - 20.0\% |
| Closed Sales | 1 | 6 | + 500.0\% | 19 | 18 | - 5.3\% |
| Median Sales Price* | \$150,000 | \$244,250 | + 62.8\% | \$395,200 | \$220,250 | -44.3\% |
| Inventory of Homes for Sale | 2 | 1 | - 50.0\% | -- | -- | -- |
| Months Supply of Inventory | 0.7 | 0.3 | - 57.1\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 18 | 42 | + 133.3\% | 56 | 51 | - 8.9\% |
| Percent of Original List Price Received* | 98.7\% | 96.5\% | - 2.2\% | 98.7\% | 96.5\% | - $2.2 \%$ |
| New Listings | 5 | 0 | -100.0\% | 22 | 19 | - 13.6\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


