

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Rockland

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	17	14	- 17.6%	113	108	- 4.4%
Closed Sales	14	17	+ 21.4%	104	91	- 12.5%
Median Sales Price*	\$316,000	\$367,000	+ 16.1%	\$342,500	\$356,000	+ 3.9%
Inventory of Homes for Sale	25	24	- 4.0%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--
Cumulative Days on Market Until Sale	22	31	+ 40.9%	37	41	+ 10.8%
Percent of Original List Price Received*	100.6%	98.8%	- 1.8%	100.6%	99.5%	- 1.1%
New Listings	28	22	- 21.4%	130	126	- 3.1%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

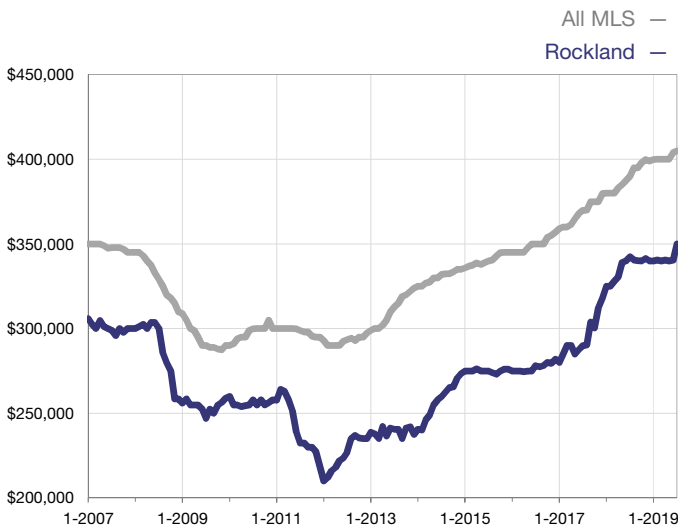
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	6	5	- 16.7%	32	43	+ 34.4%
Closed Sales	7	3	- 57.1%	30	36	+ 20.0%
Median Sales Price*	\$293,000	\$275,000	- 6.1%	\$270,000	\$275,000	+ 1.9%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	1.1	1.1	0.0%	--	--	--
Cumulative Days on Market Until Sale	33	26	- 21.2%	33	30	- 9.1%
Percent of Original List Price Received*	99.2%	98.1%	- 1.1%	99.4%	98.6%	- 0.8%
New Listings	7	5	- 28.6%	43	47	+ 9.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

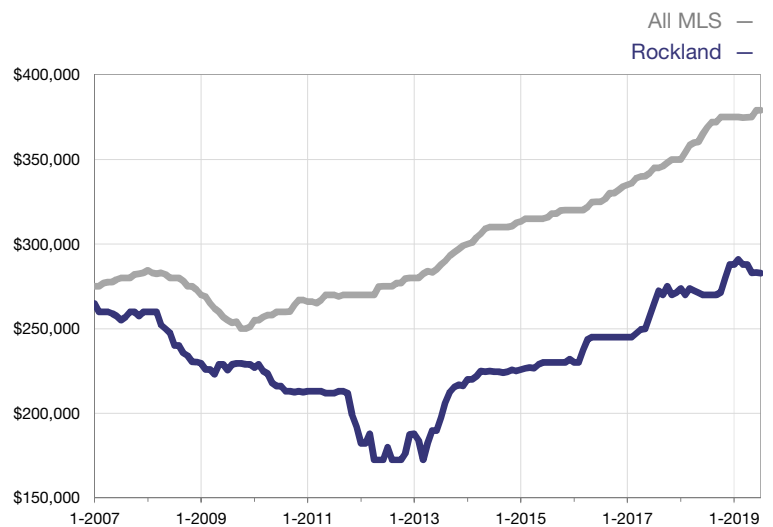
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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