## Local Market Update - July 2019

## Roxbury

| Single-Family Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 11 | 9 | - 18.2\% | 126 | 112 | -11.1\% |
| Closed Sales | 23 | 18 | - 21.7\% | 118 | 110 | -6.8\% |
| Median Sales Price* | \$625,000 | \$722,500 | + 15.6\% | \$621,500 | \$630,500 | + 1.4\% |
| Inventory of Homes for Sale | 17 | 11 | - $35.3 \%$ | -- | -- | -- |
| Months Supply of Inventory | 1.0 | 0.6 | - 40.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 29 | 25 | - 13.8\% | 35 | 37 | + 5.7\% |
| Percent of Original List Price Received* | 101.3\% | 99.4\% | - 1.9\% | 100.6\% | 99.6\% | - 1.0\% |
| New Listings | 13 | 6 | -53.8\% | 146 | 119 | -18.5\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | July |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 4 | 4 | 0.0\% | 48 | 52 | + 8.3\% |
| Closed Sales | 8 | 10 | + 25.0\% | 37 | 43 | + 16.2\% |
| Median Sales Price* | \$407,500 | \$494,950 | + $21.5 \%$ | \$388,000 | \$459,900 | + 18.5\% |
| Inventory of Homes for Sale | 10 | 11 | + 10.0\% | -- | -- | -- |
| Months Supply of Inventory | 1.6 | 1.6 | 0.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 20 | 18 | -10.0\% | 26 | 47 | + 80.8\% |
| Percent of Original List Price Received* | 101.7\% | 102.9\% | + 1.2\% | 101.4\% | 99.8\% | - 1.6\% |
| New Listings | 10 | 9 | - 10.0\% | 62 | 63 | + 1.6\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


