

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Southampton

Single-Family Properties

| Key Metrics | July | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 11 | 4 | - 63.6% | 46 | 36 | - 21.7% |
| Closed Sales | 9 | 5 | - 44.4% | 37 | 33 | - 10.8% |
| Median Sales Price* | \$275,000 | \$290,000 | + 5.5% | \$344,900 | \$290,000 | - 15.9% |
| Inventory of Homes for Sale | 27 | 23 | - 14.8% | -- | -- | -- |
| Months Supply of Inventory | 4.6 | 3.5 | - 23.9% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 89 | 36 | - 59.6% | 90 | 89 | - 1.1% |
| Percent of Original List Price Received* | 96.5% | 98.5% | + 2.1% | 96.1% | 96.3% | + 0.2% |
| New Listings | 13 | 5 | - 61.5% | 63 | 52 | - 17.5% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

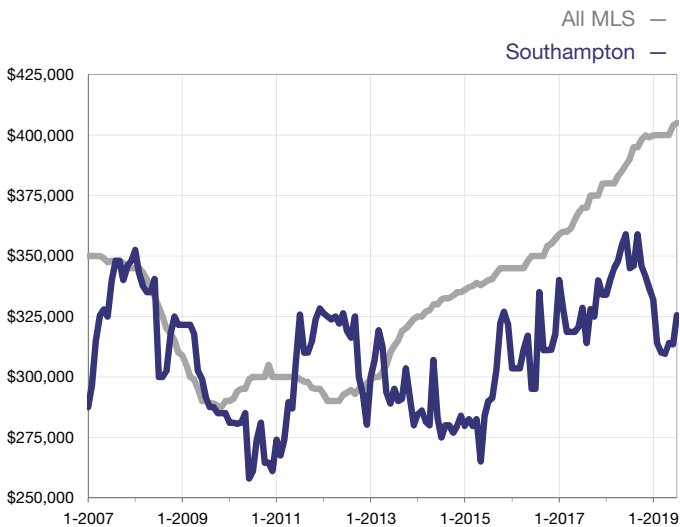
Condominium Properties

| Key Metrics | July | | | Year to Date | | |
|--|------|------------------|-------|--------------|------------------|----------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 0 | 1 | -- | 1 | 3 | + 200.0% |
| Closed Sales | 0 | 1 | -- | 1 | 2 | + 100.0% |
| Median Sales Price* | \$0 | \$117,000 | -- | \$268,050 | \$194,250 | - 27.5% |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 72 | -- | 22 | 47 | + 113.6% |
| Percent of Original List Price Received* | 0.0% | 93.7% | -- | 101.2% | 96.7% | - 4.4% |
| New Listings | 0 | 0 | -- | 1 | 3 | + 200.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

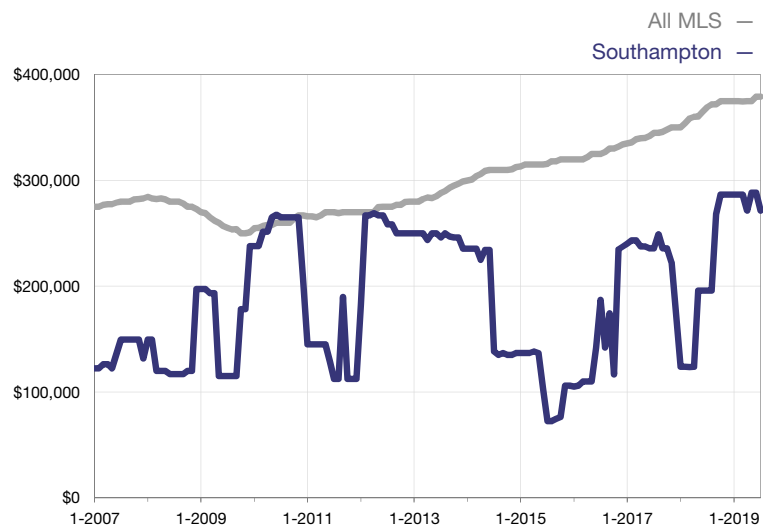
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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