

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Truro

### Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	7	+ 75.0%	24	31	+ 29.2%
Closed Sales	1	6	+ 500.0%	21	30	+ 42.9%
Median Sales Price*	\$375,000	<b>\$815,000</b>	+ 117.3%	\$675,000	<b>\$915,000</b>	+ 35.6%
Inventory of Homes for Sale	61	72	+ 18.0%	--	--	--
Months Supply of Inventory	13.2	14.6	+ 10.6%	--	--	--
Cumulative Days on Market Until Sale	243	158	- 35.0%	141	130	- 7.8%
Percent of Original List Price Received*	94.0%	88.4%	- 6.0%	91.8%	90.7%	- 1.2%
New Listings	13	11	- 15.4%	56	78	+ 39.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	2	--	8	9	+ 12.5%
Closed Sales	3	0	- 100.0%	8	9	+ 12.5%
Median Sales Price*	\$271,000	<b>\$0</b>	- 100.0%	\$276,500	<b>\$229,500</b>	- 17.0%
Inventory of Homes for Sale	17	12	- 29.4%	--	--	--
Months Supply of Inventory	7.2	5.7	- 20.8%	--	--	--
Cumulative Days on Market Until Sale	216	0	- 100.0%	163	199	+ 22.1%
Percent of Original List Price Received*	103.6%	0.0%	- 100.0%	96.5%	94.2%	- 2.4%
New Listings	1	2	+ 100.0%	16	10	- 37.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

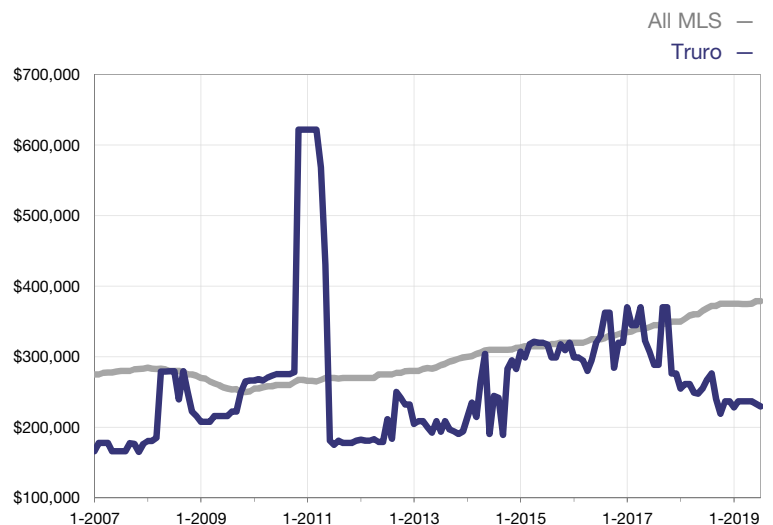
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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