

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Walpole

Single-Family Properties

| Key Metrics | July | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 25 | 19 | - 24.0% | 167 | 156 | - 6.6% |
| Closed Sales | 30 | 36 | + 20.0% | 142 | 139 | - 2.1% |
| Median Sales Price* | \$538,000 | \$532,450 | - 1.0% | \$545,000 | \$535,000 | - 1.8% |
| Inventory of Homes for Sale | 42 | 36 | - 14.3% | -- | -- | -- |
| Months Supply of Inventory | 2.1 | 1.8 | - 14.3% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 36 | 41 | + 13.9% | 38 | 52 | + 36.8% |
| Percent of Original List Price Received* | 98.2% | 97.6% | - 0.6% | 99.6% | 96.9% | - 2.7% |
| New Listings | 23 | 20 | - 13.0% | 207 | 187 | - 9.7% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

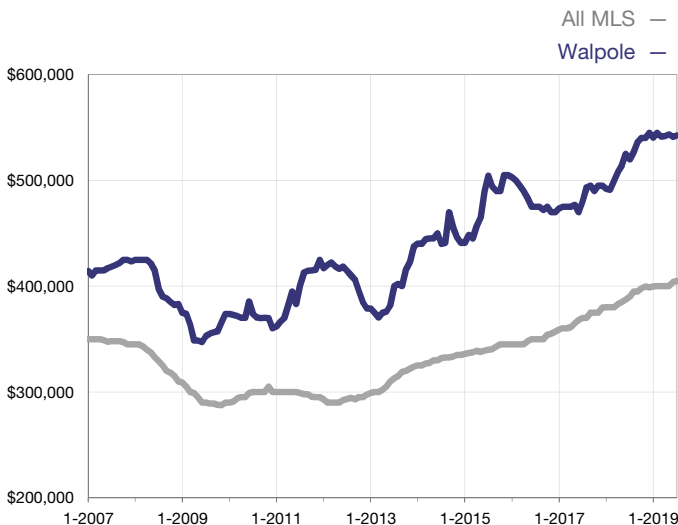
Condominium Properties

| Key Metrics | July | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2018 | 2019 | + / - | 2018 | 2019 | + / - |
| Pending Sales | 6 | 9 | + 50.0% | 47 | 50 | + 6.4% |
| Closed Sales | 8 | 8 | 0.0% | 45 | 39 | - 13.3% |
| Median Sales Price* | \$464,150 | \$333,750 | - 28.1% | \$399,900 | \$390,000 | - 2.5% |
| Inventory of Homes for Sale | 6 | 26 | + 333.3% | -- | -- | -- |
| Months Supply of Inventory | 1.1 | 4.1 | + 272.7% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 43 | 16 | - 62.8% | 59 | 42 | - 28.8% |
| Percent of Original List Price Received* | 105.3% | 99.1% | - 5.9% | 101.3% | 101.3% | 0.0% |
| New Listings | 6 | 11 | + 83.3% | 49 | 78 | + 59.2% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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