

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

West Brookfield

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	1	10	+ 900.0%	27	33	+ 22.2%
Closed Sales	6	3	- 50.0%	26	18	- 30.8%
Median Sales Price*	\$288,950	\$257,000	- 11.1%	\$268,450	\$246,500	- 8.2%
Inventory of Homes for Sale	16	29	+ 81.3%	--	--	--
Months Supply of Inventory	4.8	8.1	+ 68.8%	--	--	--
Cumulative Days on Market Until Sale	92	49	- 46.7%	87	96	+ 10.3%
Percent of Original List Price Received*	98.6%	96.4%	- 2.2%	92.2%	96.6%	+ 4.8%
New Listings	6	15	+ 150.0%	37	71	+ 91.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

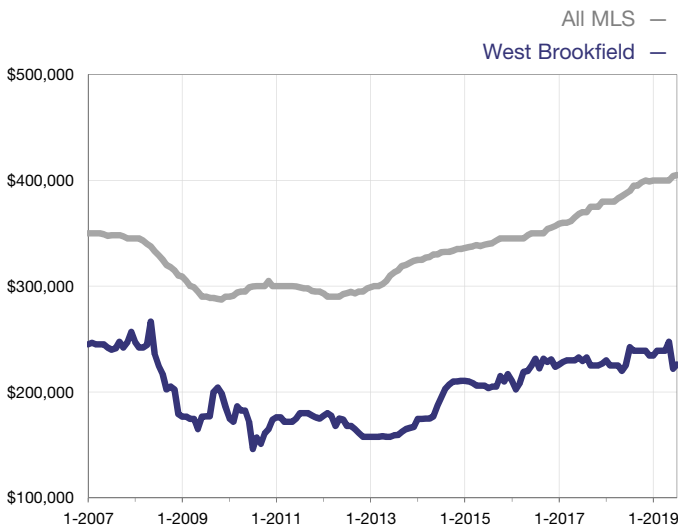
Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	1	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

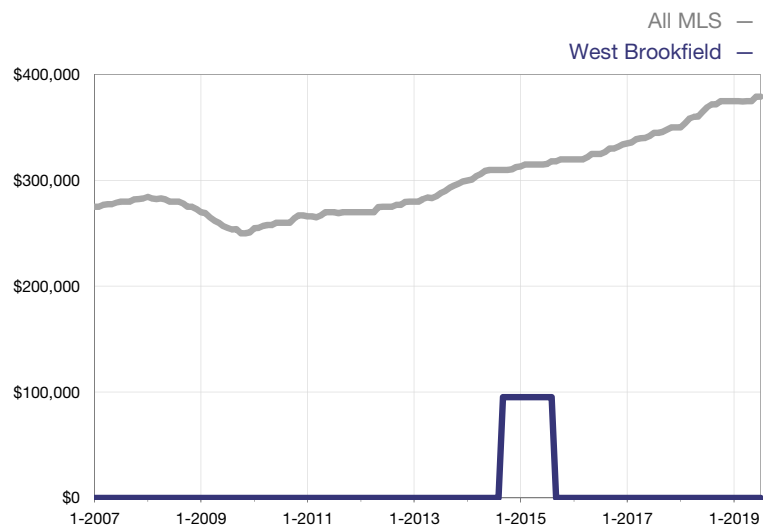
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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