

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Weston

Single-Family Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	7	19	+ 171.4%	108	99	- 8.3%
Closed Sales	15	18	+ 20.0%	105	79	- 24.8%
Median Sales Price*	\$1,400,000	\$1,508,750	+ 7.8%	\$1,570,000	\$1,460,000	- 7.0%
Inventory of Homes for Sale	89	102	+ 14.6%	--	--	--
Months Supply of Inventory	5.6	8.9	+ 58.9%	--	--	--
Cumulative Days on Market Until Sale	95	88	- 7.4%	129	105	- 18.6%
Percent of Original List Price Received*	91.3%	93.7%	+ 2.6%	92.8%	93.1%	+ 0.3%
New Listings	10	22	+ 120.0%	169	205	+ 21.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties

Key Metrics	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	2	0	- 100.0%	5	4	- 20.0%
Closed Sales	0	0	--	2	4	+ 100.0%
Median Sales Price*	\$0	\$0	--	\$610,000	\$780,000	+ 27.9%
Inventory of Homes for Sale	7	5	- 28.6%	--	--	--
Months Supply of Inventory	6.0	2.7	- 55.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	14	52	+ 271.4%
Percent of Original List Price Received*	0.0%	0.0%	--	104.3%	97.9%	- 6.1%
New Listings	1	1	0.0%	9	9	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

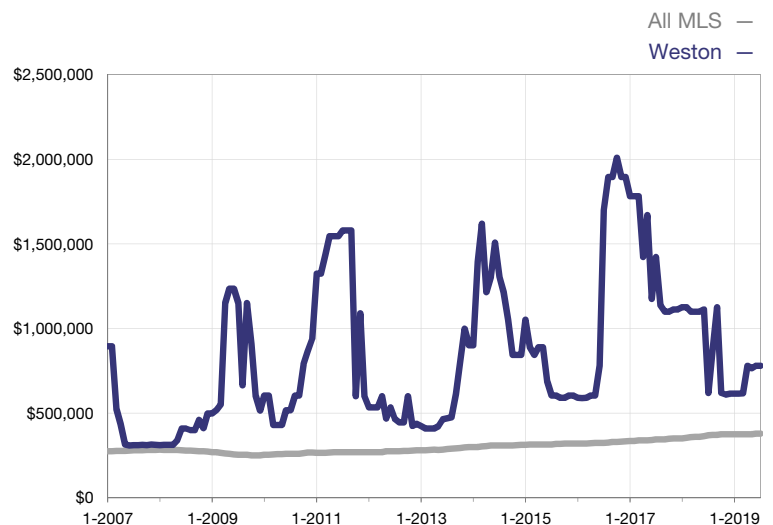
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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