

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Scituate

Single-Family Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	28	31	+ 10.7%	229	254	+ 10.9%
Closed Sales	23	30	+ 30.4%	223	219	- 1.8%
Median Sales Price*	\$680,000	\$647,500	- 4.8%	\$600,000	\$615,000	+ 2.5%
Inventory of Homes for Sale	101	85	- 15.8%	--	--	--
Months Supply of Inventory	4.1	3.6	- 12.2%	--	--	--
Cumulative Days on Market Until Sale	82	68	- 17.1%	66	70	+ 6.1%
Percent of Original List Price Received*	94.7%	95.5%	+ 0.8%	96.0%	95.5%	- 0.5%
New Listings	49	37	- 24.5%	344	384	+ 11.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

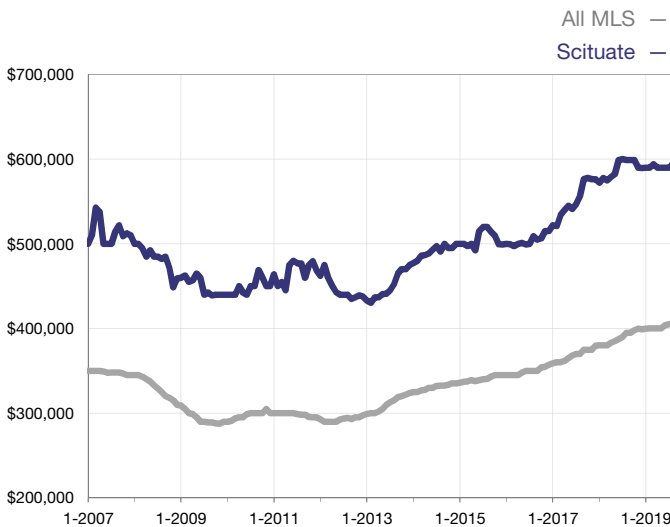
Condominium Properties

Key Metrics	September			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	3	3	0.0%	32	37	+ 15.6%
Closed Sales	1	2	+ 100.0%	26	20	- 23.1%
Median Sales Price*	\$420,000	\$626,000	+ 49.0%	\$552,500	\$608,250	+ 10.1%
Inventory of Homes for Sale	12	17	+ 41.7%	--	--	--
Months Supply of Inventory	2.8	6.1	+ 117.9%	--	--	--
Cumulative Days on Market Until Sale	413	85	- 79.4%	82	80	- 2.4%
Percent of Original List Price Received*	92.5%	96.3%	+ 4.1%	97.5%	96.4%	- 1.1%
New Listings	3	8	+ 166.7%	45	66	+ 46.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

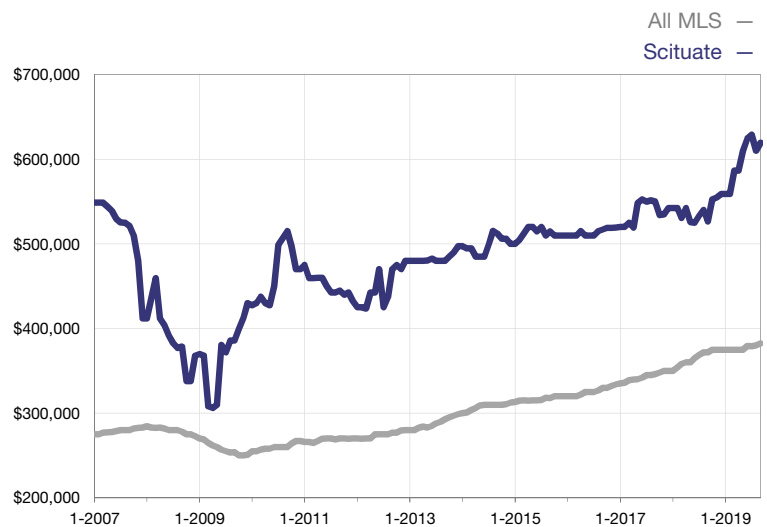
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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