

# Local Market Update – October 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Halifax

### Single-Family Properties

Key Metrics	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	9	8	- 11.1%	87	79	- 9.2%
Closed Sales	8	11	+ 37.5%	74	77	+ 4.1%
Median Sales Price*	\$316,450	<b>\$354,900</b>	+ 12.2%	\$349,450	<b>\$365,000</b>	+ 4.4%
Inventory of Homes for Sale	22	11	- 50.0%	--	--	--
Months Supply of Inventory	3.0	1.4	- 53.3%	--	--	--
Cumulative Days on Market Until Sale	46	56	+ 21.7%	40	68	+ 70.0%
Percent of Original List Price Received*	97.1%	<b>94.8%</b>	- 2.4%	97.9%	<b>97.1%</b>	- 0.8%
New Listings	6	4	- 33.3%	111	94	- 15.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

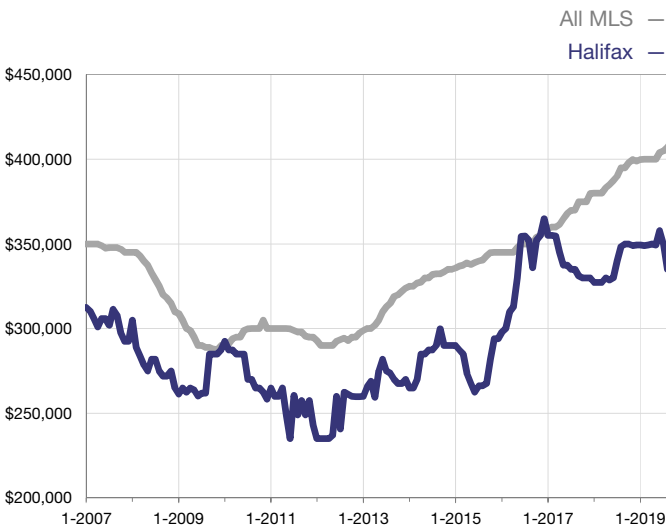
### Condominium Properties

Key Metrics	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	3	- 25.0%	22	20	- 9.1%
Closed Sales	1	3	+ 200.0%	18	22	+ 22.2%
Median Sales Price*	\$250,000	<b>\$226,000</b>	- 9.6%	\$225,000	<b>\$230,000</b>	+ 2.2%
Inventory of Homes for Sale	4	2	- 50.0%	--	--	--
Months Supply of Inventory	1.8	0.7	- 61.1%	--	--	--
Cumulative Days on Market Until Sale	18	34	+ 88.9%	24	33	+ 37.5%
Percent of Original List Price Received*	102.1%	<b>92.8%</b>	- 9.1%	100.1%	<b>98.7%</b>	- 1.4%
New Listings	4	1	- 75.0%	31	23	- 25.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

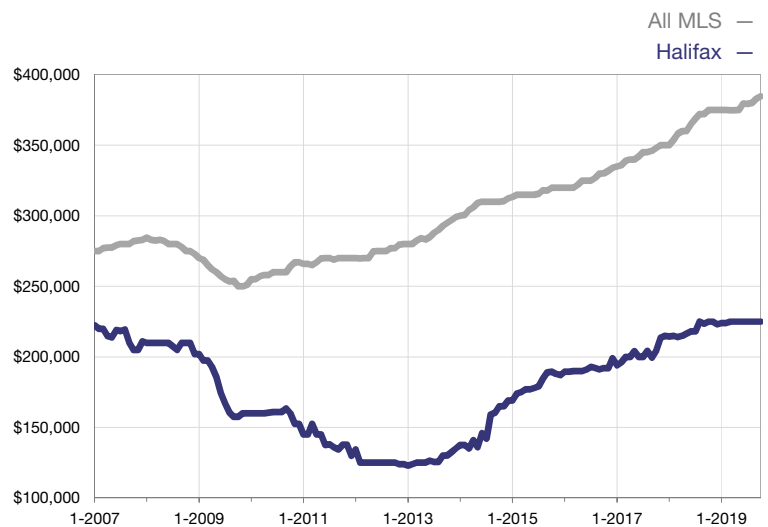
### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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