

Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Avon

Single-Family Properties

Key Metrics	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	4	7	+ 75.0%	73	62	- 15.1%
Closed Sales	7	7	0.0%	68	53	- 22.1%
Median Sales Price*	\$380,000	\$375,000	- 1.3%	\$350,000	\$365,000	+ 4.3%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--
Months Supply of Inventory	1.6	1.6	0.0%	--	--	--
Cumulative Days on Market Until Sale	53	57	+ 7.5%	45	42	- 6.7%
Percent of Original List Price Received*	98.0%	94.2%	- 3.9%	97.0%	99.0%	+ 2.1%
New Listings	7	6	- 14.3%	95	69	- 27.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

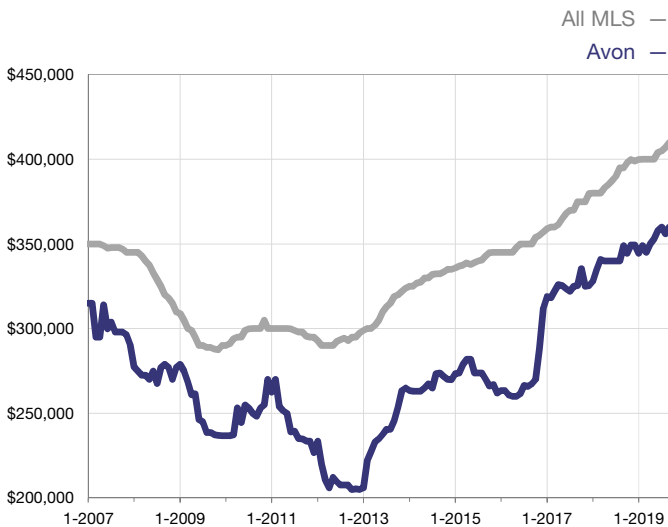
Condominium Properties

Key Metrics	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
Pending Sales	0	1	--	4	5	+ 25.0%
Closed Sales	0	0	--	5	2	- 60.0%
Median Sales Price*	\$0	\$0	--	\$400,000	\$421,450	+ 5.4%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.6	1.0	+ 66.7%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	119	107	- 10.1%
Percent of Original List Price Received*	0.0%	0.0%	--	98.5%	98.1%	- 0.4%
New Listings	0	0	--	5	5	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

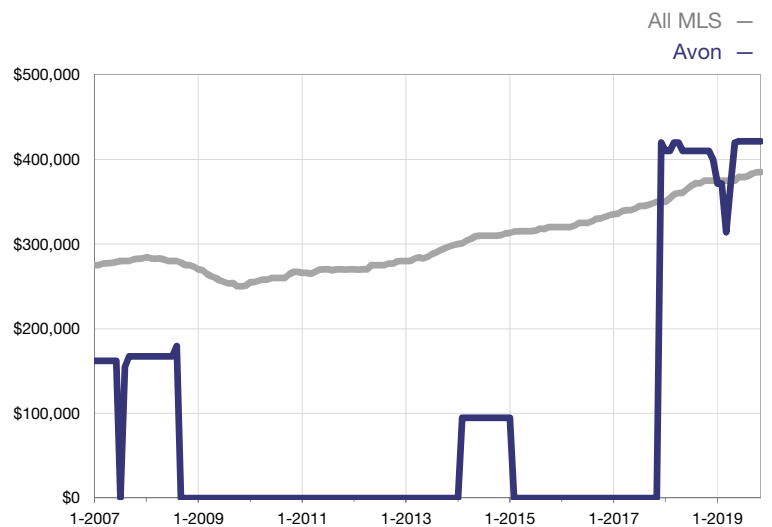
Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



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