Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE **MASSACHUSETTS ASSOCIATION OF REALTORS®**

Wales

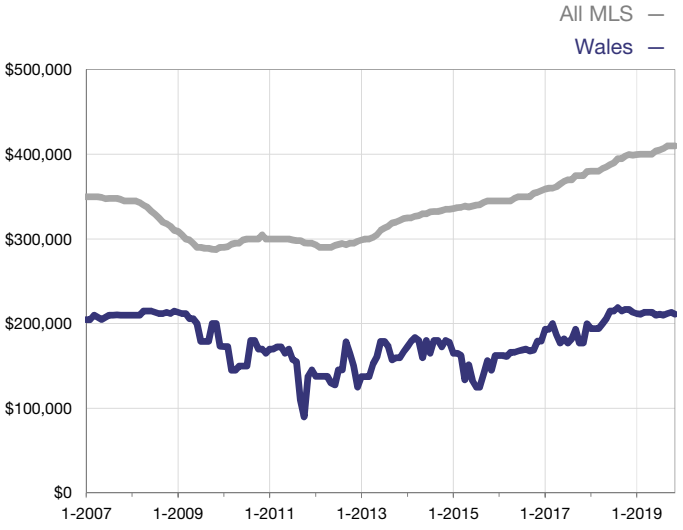
Single-Family Properties	November			Year to Date		
Key Metrics	**2018**	**2019**	**+ / –**	**2018**	**2019**	**+ / –**
Pending Sales	3	**6**	+ 100.0%	23	**23**	0.0%
Closed Sales	2	**2**	0.0%	23	**17**	- 26.1%
Median Sales Price*	$280,000	**$79,500**	- 71.6%	$215,000	**$210,000**	- 2.3%
Inventory of Homes for Sale	9	**5**	- 44.4%	--	--	--
Months Supply of Inventory	2.9	**3.3**	+ 13.8%	--	--	--
Cumulative Days on Market Until Sale	83	**208**	+ 150.6%	62	**153**	+ 146.8%
Percent of Original List Price Received*	92.0%	**55.6%**	- 39.6%	92.7%	**86.2%**	- 7.0%
New Listings	1	**1**	0.0%	34	**28**	- 17.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

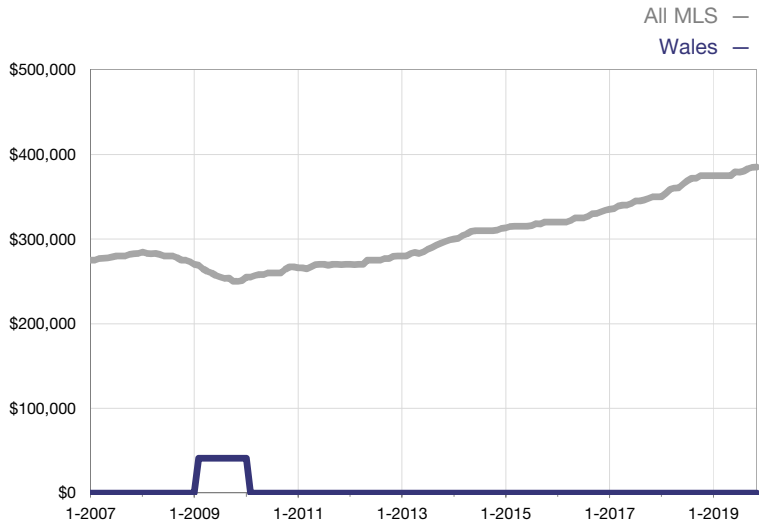
Condominium Properties	November			Year to Date		
Key Metrics	**2018**	**2019**	**+ / –**	**2018**	**2019**	**+ / –**
Pending Sales	0	**0**	--	0	**0**	--
Closed Sales	0	**0**	--	0	**0**	--
Median Sales Price*	$0	**$0**	--	$0	**$0**	--
Inventory of Homes for Sale	0	**0**	--	--	--	--
Months Supply of Inventory	0.0	**0.0**	--	--	--	--
Cumulative Days on Market Until Sale	0	**0**	--	0	**0**	--
Percent of Original List Price Received*	0.0%	**0.0%**	--	0.0%	**0.0%**	--
New Listings	0	**0**	--	0	**0**	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation



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